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NBAA

NBAA 2013



66th Annual Meeting & Convention MEETINGS AND EVENTS PREVIEW

Saturday, October 19

12:00 P.M. – 5:00 P.M.

Exhibitor Registration Open

Track: NBAA Special Event

Location: Las Vegas Convention Center, Grand Concourse between the North and Central Halls

Sunday, October 20

7:30 A.M. – 5:00 P.M.

PDP Course: Capitalize on Human Resources

Location: Las Vegas Convention Center, Room N234

Presented by: ServiceElements

Meets Objective: HR4

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

DEPENDABLE TOOLS...



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8:00 A.M. – 5:00 P.M. COURSE

This course is designed to get participants thinking differently about a flight department's most valuable resource — its people. It introduces several new concepts that can enhance staffing requirements and increase employee satisfaction. This course is highly interactive and includes role plays, breakout sessions and group discussions.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course \$550 for NBAA Members and \$700 for non-Members

7:30 A.M. – 5:00 P.M.

PDP Course: Emergency Response and Family Assistance Planning for Business Aviation (day one of two)

Location: Las Vegas Convention Center, Room N236

Presented by: Aviem International and the Family Assistance Foundation

Meets Objective: Ops5

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. WORKSHOP

This two-day workshop will provide participants with a substantial awareness of the challenges faced by any organization experiencing a serious aviation related accident. Participants will take away important skills and materials needed to develop or enhance their organization's emergency response plans. The course will also cover media communications in an emergency response and supporting accident survivors and families.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course.

\$1,300 for Members and \$1,475 for non-Members

7:30 A.M. – 5:00 P.M.

PDP Course: Human Factors in Corporate Aviation (day one of two)

Location: Las Vegas Convention Center, Room N238

Presented by: Grey Owl Aviation Consultants

Meets Objective: HR9

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. COURSE

The objective of this course as it relates to aviation flight crews, technicians and managers is to reduce errors and their associated costs, to create a corporate culture conducive to human error prevention and to develop realistic and immediate safety nets. The course is case study-based to illustrate topics covered, which will help you to identify, investigate and mitigate human error to enhance your organization's safety. This course also meets FAA IA eight-hour renewal.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course.

\$950 for NBAA Members and \$1,100 for non-Members

7:30 A.M. – 5:00 P.M.

PDP Course: Management Fundamentals for Flight Departments Workshop (day one of two)

Location: Las Vegas Convention Center, Room N242

Presented by: NBAA and Walter Kraujalis, AeronomX

Meets Objectives: L2 and L3

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. WORKSHOP

This two-day workshop gives flight department managers key information about safe operations, regulatory compliance, basic management practices, budgeting and accounting, cost controls, vendor selection and tracking, records and reports, planning for the future and other issues. Other topics covered in the workshop include: personnel issues, internal and external communications, case studies, templates, forms and checklists that are useful in daily flight management.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course.



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\$950 for NBAA Members and \$1,100 for non-Members

7:30 A.M. – 5:30 P.M. – TAX, REGULATORY AND RISK MANAGEMENT CONFERENCE (DAY ONE OF TWO)

Location: Las Vegas Convention Center, Room N250

7:30 A.M. – 8:30 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:30 A.M. – 5:30 P.M. CONFERENCE

NBAA's Tax, Regulatory and Risk Management Conference provides business aviation professionals and their advisors practical knowledge to help ensure compliance with the myriad federal, state and local regulations and tax changes. Join your peers and the industry's leading experts to obtain the tools you need to stay current on these important and ever-changing topics.

A separate payment, which includes Registration for NBAA2013, is required for this two-day conference.

\$1,175* for Members and \$1,475* for non-Members

* includes an early registration discount; register by October 3 to receive this rate.

8:00 A.M. – 5:00 P.M. – EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Las Vegas Convention Center, Grand Concourse between the North and Central Halls

9:00 A.M. – 6:00 P.M. – EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Henderson Executive Airport

Monday, October 21

7:30 A.M. – 5:00 P.M. – INSPECTION AUTHORIZATION (IA) RENEWAL COURSE

Location: Las Vegas Convention Center, Room N255

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. COURSE

This course will include multiple presentations by subject matter experts on the latest information in regulatory and maintenance trends in aviation maintenance. This

IA renewal course meets the requirements of FAA part 65.93,a,4. FAA Course Acceptance Number: C-IND-IM-121126-K-006-001, expires Feb. 28, 2015.

A separate payment, which does not include Registration for NBAA2013, is required for this Course.

Registration fee: \$225

7:30 A.M. – 5:00 P.M.

PDP Course: Emergency Response and Family Assistance Planning for Business Aviation (day two of two)

Location: Las Vegas Convention Center, Room N236

Presented by: Aviem International and the Family Assistance Foundation

Meets Objective: Ops5

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. WORKSHOP

See details on Sunday, October 20, day one of this course.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course.

\$1,300 for Members and \$1,475 for non-Members

7:30 A.M. – 5:00 P.M.

PDP Course: Enhancing Productivity Through Business Aviation

Location: Las Vegas Convention Center, Room N234

Presented by: Aviation Training Solutions

Meets Objective: BM1

7:30 A.M. – 8:00 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. COURSE

This course will focus on the value-added solution that is business aviation. Attendees will learn the value of business aviation and methods to present this value to company personnel via marketing, proposals, presentations and more.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course.

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\$550 for NBAA Members and \$700 for non-Members

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\$950 for NBAA Members and \$1,100 for non-Members

7:30 A.M. – 5:00 P.M. – TAX, REGULATORY AND RISK MANAGEMENT CONFERENCE (DAY TWO OF TWO)

Location: Las Vegas Convention Center, Room N250

7:30 A.M. – 8:15 A.M. REGISTRATION AND CONTINENTAL BREAKFAST

8:15 A.M. – 5:00 P.M. CONFERENCE

See details on Sunday, October 20, day one of this course.

A separate payment, which includes Registration for NBAA2013, is required for this two-day conference.



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\$1,175* for Members, \$1,475* for non-Members

* includes an early registration discount; register by October 3 to receive this rate.

8:00 A.M. – 5:00 P.M.

Attendee, Exhibitor and Press Registration Open

Location: Henderson Executive Airport and Las Vegas Convention Center, Grand Concourse between the North and Central Halls

10:00 A.M. – 6:00 P.M. – NBAA 17TH ANNUAL CHAIRMAN'S CHARITY CLASSIC GOLF TOURNAMENT

Location: The Revere Golf Club

Help support NBAA Charities! NBAA invites you to join us for this year's 17th Annual Chairman's Charity Classic Golf Tournament. Held in conjunction with NBAA2013, it's a great way to kick off the Convention, network with your peers and raise money for NBAA Charities. We hope to see you there.

10:00 A.M. Registration

12:00 P.M. Shotgun Start

4:30 P.M. Awards Reception

Player positions: \$295; Foursomes: \$1,180

There is a \$30 processing fee for all cancellations. No refunds will be provided after Oct. 18, 2013.

For more information regarding the NBAA Golf Tournament, including sponsorship opportunities, call (202) 783-9000 or visit www.nbaa.org/golf.

10:30 A.M. – 5:00 P.M. – NBAA SINGLE-PILOT SAFETY STANDDOWN

Location: Las Vegas Convention Center, Room N253

Presented by: Mike Graham, Cessna; Brian Koester, NBAA; Dr. Earl Weener, National Transportation Safety Board; Jay Van Der Werff, Garmin; James Lara, Gray Stone Advisors; Tony Fazio, FAA; Tom Turner, American Bonanza Society; and Quay Snyder, M.D., Aviation Medicine Advisory Service (AMAS)

Sponsored by Cessna Aircraft Company

Held in conjunction with the NBAA Business Aviation Convention & Exhibition, the NBAA Single-Pilot Safety Standdown will draw upon the actual experiences of pilots, providing an emphasis on peer-to-peer information sharing. Safety-themed sessions will focus on issues specifically affecting single pilot operations such as emerging technologies in cockpit information, decision-support systems to enhance operational safety, emerging benefits from operational data analysis, and best practices for on-the-ground operations.

Program Schedule

10:30 A.M. – 11:00 A.M. Registration

11:00 A.M. – 11:15 A.M. Welcome and Introductions

11:15 A.M. – 12:00 P.M. Single-Pilot Safety Review

12:00 P.M. – 1:00 P.M. Lunch

1:00 P.M. – 2:00 P.M. Operational Data Analysis: What's in it For Me?

2:00 P.M. – 3:00 P.M. Loss of Control While Flying: Don't Become a Statistic

3:00 P.M. – 3:15 P.M. Break

3:15 P.M. – 4:00 P.M. Type Club Safety Update: What's Happening With Your Fleet?

4:00 P.M. – 4:45 P.M. Medical Issues and the Single-Pilot Operation

4:45 P.M. – 5:00 P.M. Closing Remarks and Prize Drawing

Space is limited and Advance Registration, which includes all materials and lunch but does not include registration for the convention, is requested.

Registration fee: \$25

1:00 P.M. – 2:30 P.M. – NBAA PROFESSIONAL DEVELOPMENT STRATEGIC FOCUS TEAM MEETING

Location: Las Vegas Convention Center, Room N212

This is a working meeting of the Professional Development Strategic Focus Team to address issues related to career professional development for NBAA Members, conference planning and the NBAA Scholarship Program.

1:00 P.M. – 4:00 P.M.

NBAA Access Committee Meeting

Location: Henderson Executive Airport, First Floor Conference Room

2:00 P.M. – 5:00 P.M. – NBAA FLIGHT ATTENDANT COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N210

This is a working committee meeting to continue planning for the 2014 Flight Attendant/Flight Technician Conference which will be held June 19-21, 2014, in West Palm Beach, FL.

2:00 P.M. – 5:00 P.M. – NBAA INTERNATIONAL OPERATORS COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N232

This is a working committee meeting to continue planning for the 2014 International Operators Conference.

3:00 P.M. – 4:00 P.M. – NBAA SCHEDULERS AND DISPATCHERS COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N204



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3:00 P.M. – 5:00 P.M. – NBAA DOMESTIC OPERATIONS COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N208

3:00 P.M. – 5:00 P.M. – NBAA SAFETY COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N206

3:00 P.M. – 5:00 P.M. – NBAA SECURITY COUNCIL MEETING

Location: Las Vegas Convention Center, Room N221

Tuesday, October 22

7:00 A.M. – 8:15 A.M. – NO PLANE NO GAIN MEDIA KICK-OFF BREAKFAST

Location: Las Vegas Convention Center

By invitation

7:00 A.M. – 6:00 P.M. – ATTENDEE, EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Las Vegas Convention Center, Grand Concourse between the North and Central Halls

8:30 A.M. – 10:00 A.M. – NBAA2013 OPENING GENERAL SESSION

Location: Las Vegas Convention Center, Central Hall, C2, Exhibit Floor

Join NBAA President and CEO Ed Bolen as he welcomes NBAA's distinguished guests Michael Huerta, U.S. Federal Aviation Administration (FAA) Administrator, and John Pistole, U.S. Transportation Security Administration (TSA) Administrator. Also at the Opening General Session, NBAA's annual Al Ueltschi Humanitarian Award will be presented.

9:00 A.M. – 6:00 P.M. – NBAA STATIC DISPLAY OPEN

Location: Henderson Executive Airport

10:00 A.M. – 10:40 A.M. – HONEYWELL AVIONICS PILOT — NEXT GEN CONCEPTS AND FUTURE MANDATES

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

10:00 A.M. – 6:00 P.M. – NBAA EXHIBIT HALLS AND LIGHT BUSINESS AIRPLANE AND HELICOPTER STATIC DISPLAY OPEN

Location: Las Vegas Convention Center

10:30 A.M. – 12:00 P.M. – DON'T LEAVE IT TO CHANCE — FILESMART

Location: Las Vegas Convention Center, Room N232

Education Track: Airspace and Airport Access

Presented by: Jim McClay, NBAA

When you are preparing for a flight, when do you file your flight plan? When you do, are you confident that the flight plan is filed correctly? Are you aware of what is going on, or will be going on, in the airspace around you? This session will give you an overview of the new FileSmart initiative, which exists to educate operators about being proactive in seeing and avoiding delays, and giving FAA the information they need to more effectively manage the National Airspace System.

10:30 A.M. – 12:00 P.M. – IS-BAO, THE GOLD STANDARD

Location: Las Vegas Convention Center, Room N235

Education Track: Safety and Risk Management

Presented by: Jim Cannon, International Business Aviation Council (IBAC); Neil Brackin, General Mills Inc.; Mike Raab, Blue Cross/Blue Shield of Florida; and Harvey Vaught, American Express

You demand the highest level of safety and security for your flight operations. IBAC's International Standard for Business Aircraft Operations (IS-BAO) leverages the best thinking and practices of business aviation operators from around the world. This program based on safety management system (SMS) concepts is designed to assist single to multiple aircraft operators, regardless of the size or scope of their flight operations. This session will address the process of getting your organization started in and progressing through the development of uniform practical procedures that are relevant to the highest levels of operational safety. IS-BAO will help ensure you achieve it. If you are already familiar with IS-BAO and you would like to learn how to advocate internally for IS-BAO, please attend this session.

10:30 A.M. – 12:00 P.M. – MAINTENANCE COMMITTEE: CONNECTING TO THE FUTURE

Location: Las Vegas Convention Center, Room N236

Education Track: Industry Update

Steve Douglas, AFS-300, manager of FAA's maintenance division, meets with members of NBAA's Maintenance Committee on FAA's Vision for the Future of Aviation Maintenance — issues that relate to business aviation in support of ongoing initiatives for future aviation maintenance personnel requirements. This session will introduce a collaborative initiative to address cabin connectivity in light of fast-paced technologies.

10:30 A.M. – 12:00 P.M. – NBAA SAFETY TOWN HALL MEETING — ADDRESSING BUSINESS AVIATION'S TOP SAFETY CHALLENGES

Location: Las Vegas Convention Center, Room N240

Education Track: Safety and Risk Management

Presented by: Eric Barfield, Hope Aviation Insurance, and James Lara, Gray Stone Advisors

The NBAA Safety Committee has updated its Top 10 Safety Issues for Business Aviation. How can we best address these top concerns while keeping our eyes on the mission at hand? This strategically-focused session will bring together business aviation safety leaders from across the country for a collaborative discussion about safety.

10:30 A.M. – 12:00 P.M. – RISK MANAGEMENT 101

Location: Las Vegas Convention Center, Room N242

Education Track: Aviation Management and Aircraft Ownership

Moderated by: Tim McSwain, Allianz

Presented by: John Averill, Insurance Office of America; Christa Hinckley, Dentons US; Vic D'Avanzo, USAIG; and James Murray, Delta Private Jets

This session is eligible for CAM application and recertification credit.

What does taking a shower have in common with operating aircraft? Simple — it requires decisions about risk! Don't believe it? Consider this common situation: it is 4:00 a.m., you

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stumble to the bathroom, fumble for the light, reach into the stall and turn the water valves on. After a moment, you test the water temperature and discover it is two degrees cooler than steam, so:

- a. you avoid getting burned by deciding not to shower today, or
- b. you mitigate the risk by reducing the temperature, or
- c. you may decide to let someone else shower first (!), and see if they get burned, or
- d. you decide that you will get in the shower anyway, accepting the risk of getting burned.

All of the elements of handling a known risk are present in this example and you did them without thinking very much about risk or the handling of it. There are four such elements: 1) avoidance; 2) mitigation; 3) transfer; and 4) retention. Each of these elements is an integral part of dealing with any risk. This panel will walk through what each element of risk means and apply them to the real world of aviation operations.

10:30 A.M. – 12:00 P.M. – TARGETING THE CURRENT TRANSACTION MARKET

Location: Las Vegas Convention Center, Room N247

Education Track: Aviation Management and Aircraft Ownership

Presented by: Mark Ringel, Zuckert Scouff & Rasenberg-

er LP; Jeff Agur, Van Allen Group; Sean Lancaster, Bristol Associates; and David Strauss, UBS Investment Research
This Session is eligible for CAM application and recertification credit.

Today's business aviation market is driven by factors that range from macro influences like the state of the economy and the health and strategies of manufacturers to micro factors that are more specific to a transaction like brand loyalty, product mix and capability, and company specific operating structures. In between, the market is influenced by industry factors like uncertainty in residual values, evolution of financing products, changes in the regulatory and tax environments and the expected life cycle of current business aircraft models. Join this panel of industry leaders in an interactive discussion of these and other factors, from the big picture to the deal specific, and learn about how these factors can create value opportunities in the market or how they can hinder the market's recovery. Bring your questions, your ideas and your views to help us stimulate a lively discussion.

10:30 A.M. – 12:00 P.M. – THE PERFECT STORM: CONTINUING TO ADDRESS THE BUSINESS AVIATION TALENT SHORTAGE

Location: Las Vegas Convention Center, Room N241

Education Track: Career and Leadership Development



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Presented by: Sheryl Barden, Aviation Personnel International; Kevin Hiatt, Flight Safety Foundation; Charles Reagan, Ph.D., Kansas State University; and Stephen Taylor, Boeing Business Jets

This Session is eligible for CAM application and recertification credit.

Industry experts will address new developments regarding the declining aviation talent pool. Attendees will take away a greater understanding of the talent shortage and learn how to address these six questions: 1) Who in my organization needs to know about this? 2) What do they need to know? 3) Where do I find internal and external partners to help me tackle this for my organization? 4) How do I craft solutions so my department and my organization can stay ahead of this issue? 5) How and where do I find talent and what impact do internships play today? 6) How do I vigilantly retain talent tomorrow? Top experts will reveal startling statistics and discuss ways flight departments can plan to be at the ready and attract and retain candidates, especially during an aviation personnel shortage. The panel will focus on talent development, safety, OEM aircraft expected pipeline, diversity and ways to develop passion and commitment for aviation careers in the next generation.

10:30 A.M. – 12:00 P.M. – TRANSPORT AIRCRAFT PERFORMANCE PLANNING (TAPP)

Location: Las Vegas Convention Center, Room N249

Education Track: Safety and Risk Management

Presented by: Bruce McGray, FAA and Chris Jones, FAA

The TAPP Working Group presents an overview of its recent initiatives within FAA and industry, along with a brief review of the Part 25 Transport Airplane performance requirements with emphasis on landing operations.

10:50 A.M. – 11:30 A.M. – HONEYWELL AVIONICS PILOT — SBAS/GBAS DEEP DIVE

Location: Las Vegas Convention Center, Room N253

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Education Track: Maintenance and Technical Issues

11:40 A.M. – 12:20 P.M. – HONEYWELL AVIONICS PILOT — ADS-B DEEP DIVE

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

12:00 P.M. – 1:30 P.M. – BOMBARDIER GENERAL SESSION AND CUSTOMER LUNCHEON

Location: Las Vegas Convention Center, Room N259

Education Track: Maintenance and Technical Issues

12:00 P.M. – 2:30 P.M. – CAM GOVERNING BOARD MEETING AND LUNCHEON

Location: Las Vegas Convention Center, Room N243

This working committee meeting is one of two annual meetings of the CAM Governing Board. For questions or further information on this meeting, contact NBAA's Jay Evans at jevans@nbaa.org or (202) 783-9000.

12:30 P.M. – 1:10 P.M. – HONEYWELL AVIONICS TECHNICAL DISCUSSION

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

1:00 P.M. – 2:00 P.M. – AN IMMEDIATE POST-ACCIDENT TIME BOMB: PROPERLY COMPLETING NTSB FORM 6120¹

Location: Las Vegas Convention Center, Room N236

Education Track: Safety and Risk Management

Presented by: Paul Lange, Law Offices of Paul A. Lange LLC

The immediate aftermath of an accident is no time to start thinking about all the pitfalls associated with completing the lengthy and detailed NTSB Form 6120.1, which is due 10 days following an accident. It asks such seemingly innocuous questions as who is the operator? In a time of pilot and mechanic agency agreements, numerous RVSM authorizations, and a variety of other operational control issues, are you 100 percent certain that all the documentation for every flight matches so that it is clear who is the operator? Attendees will gain the knowledge and skills to ensure that they can complete the 6120.1 form without creating additional regulatory, tort and insurance coverage problems for themselves at a critical time.

1:00 P.M. – 2:00 P.M. – ENSURING THE HIGHEST RESALE VALUE OF YOUR BUSINESS AIRCRAFT

Location: Las Vegas Convention Center, Room N240

Education Track: Aviation Management and Aircraft Ownership

Presented by: Jeremy Cox, JetBrokers Inc.

With a challenging pre-owned aircraft market, selecting the right avionics and equipment upgrades can make your aircraft stand out to potential buyers. Decisions related to maintenance and the overall care of the aircraft also impact resale value. During this session, attendees will learn how to implement strategies to maintain the future resale value of business aircraft, understand the impact avionics and other equipment upgrades will have on resale value, and review current trends in the pre-owned business aircraft market.

1:00 P.M. – 2:00 P.M. – FLEET ISSUE COLLABORATION; IMPROVING SAFETY, OPERATING COST AND RELIABILITY THROUGH THE SHARING OF AIRCRAFT OPERATIONAL DATA

Location: Las Vegas Convention Center, Room N242

Education Track: Maintenance and Technical Issues

Presented by: Grant Johnson, Jeff Shutrump and John Peters, all of Airframe Resolution LLC

A business jet owner's typical small fleet does not provide a large enough sample size to gain sufficient reliability and maintenance data. By collecting and pooling data with other operators, industry trends can be identified. An individual operator can determine its position against industry trends and enable collaboration with

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other operators for solutions. Sharing data provides more leverage when approaching OEMs and suppliers to seek fleet-wide solutions.

1:00 P.M. – 2:00 P.M. – NBAA SECURITY AND CUSTOMS REVIEW

Location: Las Vegas Convention Center, Room N247

Education Track: Aircraft and Flight Operations

Moderated by: Charlie LeBlanc, FrontierMedex

Numerous improvements to TSA and CBP programs have occurred over the last year. In particular, accessing DCA and the Southern Border Overflight Program have seen programming changes that improve their utility and efficiency. Join representatives from TSA, CBP and NBAA's Security Council for a review of these and other policy changes.

1:00 P.M. – 2:00 P.M. – STREAMLINING THE RVSM AUTHORIZATION PROCESS

Location: Las Vegas Convention Center, Room N235

Education Track: Aircraft and Flight Operations

Presented by: Mark Larsen, NBAA; David Norton, Shackelford, Melton & McKinley LLP; Madison Walton, FAA; and Steve Douglas, FAA

RVSM authorizations have been one of the biggest issues for business aircraft owners and operators, for which NBAA staff and Members have been working with FAA staff during the last 18 months to identify ways to streamline the authorization process. Learn about the streamlines put in place and the best ways to take advantage as an operator.

1:00 P.M. – 2:00 P.M. – SUCCESSION DEVELOPMENT IN LEADING ORGANIZATIONS

Location: Las Vegas Convention Center, Room N241

Education Track: Career and Leadership Development

Presented by: Denise Zaporzan and Judy Mathieson, Denise Zaporzan & Associates

This session is eligible for CAM application and recertification credit.

Successful succession planning enables organizations to identify and develop high-potential employees to fill key business leadership positions. While not a new business issue, it is increasingly important today given higher demands in a global market, the retirement of baby boomers and the widening talent gap. Leading organizations understand the need to create a strong process around talent management. A successful succession planning process includes recruiting strong individuals who fit with the culture of the organization, then developing their knowledge, skills and abilities to prepare them for advancement and promotion into more challenging roles and key leadership positions. Through guided discussion and activities, this session will provide you with an understanding of how to identify top talent in your organization and what a 'best in class' talent succession planning process is.

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1:00 P.M. – 2:00 P.M. – TAX ISSUES FOR OWNER-PILOTS

Location: Las Vegas Convention Center, Room N232

Education Track: Aviation Management and Aircraft Ownership

Presented by: Jed Wolcott and Sue Folkringa, Wolcott and Associates P.A.

Aviation tax issues are somewhat different for owner-pilots than for aircraft owned by companies or operated by flight departments. This session will discuss aircraft ownership structures, tax planning, and general federal and state tax issues specifically directed to and for owner-pilots.

1:00 P.M. – 2:00 P.M. – THE BUSINESS AVIATION PILOT AND THE FLIGHT PHYSICAL: TOP 10 CAUSES FOR DISQUALIFICATION

Location: Las Vegas Convention Center, Room N249

Education Track: Safety and Risk Management

Presented by: Clay Cowl and Larry Steinkraus, Mayo Clinic

The best insurance for protection against unexpected medical issues for any FAA medical certificate holder is early detection, which typically results in the discovery of medical conditions at a stage compatible with continuing aviation duties. In this session, experts will present new trends in the FAA aeromedical certification process and discuss a variety of commonly-encountered medical cases to help pilots and other medical certificate holders better understand the Special Issuance waiver process and identify the most common conditions seen requiring medical waivers. The presenters also will provide expertise to the audience by answering medical questions covering a variety of topics.

1:00 P.M. – 3:00 P.M. – BEECHCRAFT KING AIR M&O

Location: Las Vegas Convention Center, Room N255

Education Track: Maintenance and Technical Issues

1:20 P.M. – 1:50 P.M. – HONEYWELL TPE TECHNICAL DISCUSSIONS

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

1:30 P.M. – 2:30 P.M. – NBAA COFFEE SOCIAL

Location: Las Vegas Convention Center, NBAA Headquarters Booth, N904

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1:30 P.M. – 3:30 P.M. – BOMBARDIER CHALLENGER 300 TECHNICAL SESSION

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues

2:00 P.M. – 2:30 P.M. – HONEYWELL CFE TECHNICAL DISCUSSIONS

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

2:30 P.M. – 4:00 P.M. – AUTOMATION AIRMANSHIP FOR THE 21ST CENTURY

Location: Las Vegas Convention Center, Room N232

Education Track: Safety and Risk Management

Presented by: Chris Lutat, Convergent Performance

For more than two decades, the aviation industry has seen the acceleration in the replacement of legacy, “round dial” aircraft — large and small, civil and military, fixed and rotary wing — with a new generation of aircraft built around digital technology. In recent years, the pace has accelerated dramatically, yet the human component of this safety-centered system has lagged advances in hardware and software. Captain Chris Lutat will discuss his experience in helping organizations of all sizes adapt and adjust to the challenge of adopting highly-automated aircraft, while offering a unique perspective on the hurdles associated with adopting new

technology, and valuable insights on improving the integration between the human operator and the information-rich environment of advanced aircraft. The presentation will include discussions of the importance of crew member and equipment readiness.

2:30 P.M. – 4:00 P.M. – FEDERAL EXCISE TAX ON AIRCRAFT MANAGEMENT COMPANIES

Location: Las Vegas Convention Center, Room N240

Education Track: Aviation Management and Aircraft Ownership

Presented by: Keith Swirsky, GKG Law; John Hoover, Dow Lohnes PLLC; and Dan Drohan, Solairus Aviation

This session is eligible for CAM application and recertification credit.

This panel will discuss the federal excise tax laws applicable to managed aircraft, recent audit experience, NBAA’s efforts to advocate the industry’s view directly to the IRS, and recommendations for aircraft management companies and aircraft owners.

2:30 P.M. – 4:00 P.M. – MEET THE REGULATORS: A CONVERSATION WITH FAA’S TOP SAFETY LEADERS

Location: Las Vegas Convention Center, Room N241

Education Track: Industry Update

Moderated by: Doug Carr, NBAA



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2:30 P.M. – 4:00 P.M. – MITIGATING A HAZARD: OUR HUMANNESS

Location: Las Vegas Convention Center, Room N242

Education Track: Safety and Risk Management

Presented by: Gene Benson, Bright Spot Inc.

The concepts and practices of CRM, SMS, TEM and others provide valuable, proven ways to minimize risk and enhance safety. But they all have one common flaw: they rely on humans. This presentation takes a lighthearted look at our human nature and provides some practical takeaways on how we can reduce our own human errors and help others to do the same.

2:30 P.M. – 4:00 P.M. – OPERATING AND DOING BUSINESS IN CHINA

Location: Las Vegas Convention Center, Room N235

Education Track: Industry Update

Moderated by: Jay Mesinger, J. Mesinger Corporate Jet Sales

Presented by: Jeff Lee, The American Express Company

This session is eligible for CAM application and recertification credit.

The development of internal strategies for multi-national flight department travel to and within this region will be of huge importance to those individuals and companies who attend this program. The panel will include Chinese companies providing services in the region and flight department managers of multi-national companies who have recently based aircraft in China, as well as critical providers to the industry in this area. Learn about how your company can utilize business aviation in China and the broader Asian region.

2:30 P.M. – 4:00 P.M. – REDUCE YOUR ODDS OF DELAY — LEARN MORE ABOUT TRAFFIC FLOW MANAGEMENT

Location: Las Vegas Convention Center, Room N247

Education Track: Airspace and Airport Access

Presented by: Jim McClay and John Kosak, NBAA

Encountering air traffic delays in the course of conducting flight operations is normal. However, depending on

how much you understand about traffic flow management (TFM), you can potentially minimize those delays or avoid them altogether. This session will give you an overview of basic TFM terminology, show you several tools used by FAA to manage air traffic, and then how you can use that knowledge to make your flight operation run more efficiently.

2:30 P.M. – 4:00 P.M. – SIX STAGES TO HIGH-ALTITUDE LEADERSHIP

Location: Las Vegas Convention Center, Room N249

Education Track: Career and Leadership Development

Moderated by: Spring Adamo, Schedulers & Dispatchers (S&D) Committee Chairwoman

Presented by: Betty Shotton, Liftoff Leadership

This session is eligible for CAM application and recertification credit.

High-altitude leadership is a motivational call to accountability. In this interactive and insightful presentation, Betty Shotton presents a six-stage plan to propel participants out of limited perceptions and outlines a flight plan for converting stubborn challenges into opportunities. Choice, possibility, change, courage, commitment and taking action are the core concepts. An overview of the S&D Conference and professional development opportunities for the S&D will also be included.

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2:40 P.M. – 3:10 P.M. – HONEYWELL TFE TECHNICAL DISCUSSIONS

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

3:00 P.M. – 4:30 P.M. – ROADMAP TO CAM

Location: Las Vegas Convention Center, Room N236

Education Track: Career and Leadership Development

Presented by: Jay Evans, NBAA; Scott Rose, Pepsico; and Fred Adams, Basin Electric Power Cooperative

This session will cover how to prepare for and become a Certified Aviation Manager (CAM). Topics covered include: qualifying and completing the CAM application, studying for the exam and what to expect when sitting for the exam. Bring your questions to this discussion as you consider taking your career to the next level. For questions or further information, contact NBAA's Jay Evans at jevans@nbaa.org.

3:20 P.M. – 3:50 P.M. – HONEYWELL APU TECHNICAL DISCUSSIONS

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

3:30 P.M. – 5:30 P.M. – BOMBARDIER CHALLENGER 600 SERIES TECHNICAL SESSION

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues

4:00 P.M. – 4:30 P.M. – HONEYWELL HTF TECHNICAL DISCUSSION

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

Wednesday, October 23

8:00 A.M. – 10:00 A.M. – NBAA TAX COMMITTEE MEETING

Location: Las Vegas Convention Center, Room N210

8:00 A.M. – 11:00 A.M. – HAWKER 400 XP/BEECHJET M&O

Location: Las Vegas Convention Center, Room N255

Education Track: Maintenance and Technical Issues

8:00 A.M. – 5:00 P.M. – ATTENDEE, EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Henderson Executive Airport and Las Vegas Convention Center, Grand Concourse between the North and Central Halls

8:30 A.M. – 10:00 A.M. – NBAA CORPORATE AVIATION MANAGEMENT COMMITTEE (CAMC) MEETING

Location: Las Vegas Convention Center, Room N212

This is a working meeting of the CAMC. The committee will discuss plans for the 2014 NBAA Leadership Conference which will be held Feb. 19-20, 2014. For questions or further information on this session, contact NBAA's Jay Evans at jevans@nbaa.org.

9:00 A.M. – 10:00 A.M. – AVIATION CRITICAL INCIDENT STRESS MANAGEMENT AND INTRODUCTION TO THE CRITICAL INCIDENT RESPONSE PLAN

Location: Las Vegas Convention Center, Room N236

Education Track: Safety and Risk Management

Presented by: Kevin Armstrong, Aircare Solutions Group

Basic stress management is an important part of our daily lives both at home and at work, especially in business aviation and charter operations where demands and expectations are high. Typically associated with catastrophic events, critical incident stress may cause long-term mental health issues if not dealt with early or effectively.

Aircare Solutions Group will provide an introduction of critical incident stress management (CISM). The discussion covers the human mental health model, what causes disruptions to strong mental health, and methods of managing both basic stress and critical incident stress. This includes

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peer support, debriefing and critical incident support methodologies. The discussion also explains what a critical incident response plan (CIRP) is and why it's important to establish one ahead of time.

9:00 A.M. – 10:00 A.M. – BEST PRACTICES IN CORPORATE SHUTTLE OPERATIONS

Location: Las Vegas Convention Center, Room N243

Education Track: Aircraft and Flight Operations

Presented by: Jamie Stone, ConocoPhillips; Leland Blake, Cummins Inc.; and Lisa Swartzwelder, NBAA Corporate Shuttle Working Group

Join members of the NBAA Domestic Operations Committee Corporate Shuttle Working Group for roundtable discussions on topics to include considerations for starting a corporate shuttle service, Part 91 shuttle operations, Part 125 regulatory issues and corporate shuttle scheduling systems.

9:00 A.M. – 10:00 A.M. – COLLABORATIVE DECISION MAKING WEATHER EVALUATION TEAM UPDATE ON SUPPORTING NEXTGEN CONCEPTS

Location: Las Vegas Convention Center, Room N240

Education Track: Airspace and Airport Access

Presented by: Kevin Johnston, FAA, and John Kosak, NBAA

This meeting is a follow up to the FPAW meeting held at last fall's NBAA Business Aviation Convention and Exhibition, where the government agencies shared with the broader aviation-weather community of interest the status of "NextGen Weather," with a focus on activities related to collaborative decision making (CDM) between the operator community and the FAA. In this follow-up meeting, the CDM community will have an opportunity to provide feedback to the agencies on the overall plans and activities for air traffic management (ATM) and weather communities working together to mitigate the impacts of weather in the NAS in the short term (12-36 months).

9:00 A.M. – 10:00 A.M. – EU ETS: COMPLIANCE IN 2014 AND BEYOND

Location: Las Vegas Convention Center, Room N235

Education Track: Aircraft and Flight Operations

Presented by: Adam Hartley, Universal Weather and Aviation Inc.

This presentation will provide a review of the implementation of the European Union's Emissions Trading Scheme (EU ETS) and will discuss:

- Lessons learned in the first year of carbon trading in 2012/2013
- Progress on a global scheme from ICAO and its impact on EU ETS reporting

- Carbon market update (pricing, etc.)
 - Tips and best practices for small emitters
- Get answers to some of the most commonly asked questions regarding EU-ETS and look ahead to potential changes that could be made to the program and their impact on operators.

9:00 A.M. – 10:00 A.M. – LEADERSHIP: THE SOFT STUFF DOESN'T HAVE TO BE THE HARD STUFF

Location: Las Vegas Convention Center, Room N242

Education Track: Career and Leadership Development

Presented by: John Slieter, Steve Gade and Jeannine Falter, Ph.D., all of Duncan Aviation

This session is eligible for CAM application and recertification credit.

At this invigorating and inspiring session, presenters will share several concepts targeted at effective communication, gaining agreement, building diverse teams, leveraging emotional intelligence and several other unique and proven concepts. Attendees will achieve a new level



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of appreciation and understanding of their impact on others through self-awareness and effective communication.

9:00 A.M. – 10:00 A.M. – SIX SHADES OF GRAY: FAA AND DOT REGULATORY COMPLIANCE

Location: Las Vegas Convention Center, Room N247

Education Track: Aviation Management and Aircraft Ownership

Presented by: Gary Garofalo, Garofalo Goerlich Hainbach PC; Aaron Goerlich, Garofalo Goerlich Hainbach PC; and Al Mann, Reynolds Jet Management

This session is eligible for CAM application and recertification credit.

This session will explore the many shades of gray in attempting to comply with FAA and DOT regulations. The “gray” areas will include determining U.S. citizenship for FAA registration as well as DOT and FAA licensing purposes, satisfying the “incidental business” test to avoid the Flight Department Company dilemma, determining a company’s regulatory status as a “broker” (and the consequences of make a wrong determination), on-demand Part 135 operators holding out empty legs, and on-demand 135 operators complying with DOT’s full price advertising rule designed for scheduled operators.

9:00 A.M. – 10:00 A.M. – SMS: NOT JUST FOR PILOTS!

Location: Las Vegas Convention Center, Room N241

Education Track: Safety and Risk Management

Moderated by: Dodie Thomas, Altria Client Services, Chair of NBAA Flight Attendant Committee

Presented by: Sunshine McCarthy, Baldwin Aviation

This session is eligible for CAM application and recertification credit.

As a member of the flight department, you play an important role in the safety of the flight operation. That role extends before and after the flight/trip to ensure any safety issues are immediately brought to the attention of the safety manager. For example, was there a medical emergency onboard? Or perhaps the plane landed with the aircraft cabin unprepared? Members of NBAA’s Flight Attendant Committee will introduce this session, present and facilitate Q&A at this session designed

for non-pilot business aviation professionals interested in advancing safety.

9:00 A.M. – 10:00 A.M. – WHAT’S ON YOUR RUNWAY?

Location: Las Vegas Convention Center, Room N249

Education Track: Safety and Risk Management

Presented by: David Siewert, FAA

Recognizing that airport construction introduces additional risk to air traffic operations, the FAA Air Traffic Organization (ATO) created the Airport Construction Advisory Council (ACAC) in April 2010. The ACAC was tasked with ensuring safety during airport construction activi-

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ties. The ACAC consists of FAA and U.S. aviation industry professionals with diverse backgrounds and experience. It has grown to 15 core and associate members strategically positioned across the U.S. Its theme is “managers working with managers,” a concept that establishes credibility and facilitates a positive response at U.S. air traffic facilities and airport offices. This presentation will detail the role of the ACAC and how it provides timely notices to stakeholders regarding construction activity at airports throughout the U.S. Presenters were each founders of the ACAC.

9:00 A.M. – 5:00 P.M. – NBAA EXHIBIT HALLS, LIGHT BUSINESS AIRPLANE AND HELICOPTER STATIC DISPLAY AND STATIC DISPLAY OPEN

Location: Henderson Executive Airport and Las Vegas Convention Center

9:30 A.M. – 11:30 A.M. – BOMBARDIER LEARJET 40/45/60 TECHNICAL SESSION

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues

9:30 A.M. – 11:30 A.M. – BOMBARDIER WINTER OPERATIONS, EMERGING REGULATIONS AND SAFETY

Location: Las Vegas Convention Center, Room N259

Education Track: Maintenance and Technical Issues

10:00 A.M. – 10:30 A.M. – DASSAULT CUSTOMER SERVICE NEWS BRIEF

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues

10:00 A.M. – 11:30 A.M. – DAHER-SOCATA TBM M&O

Location: Las Vegas Convention Center, Room N252

Education Track: Maintenance and Technical Issues

10:30 A.M. – 11:30 A.M. – DASSAULT FALCON 7X M&O

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues

10:30 A.M. – 12:00 P.M. – NBAA2013 SECOND DAY GENERAL SESSION

Location: Las Vegas Convention Center, Central Hall, C2, Exhibit Floor

NBAA President and CEO Ed Bolen will present the last man on the moon, Captain Eugene “Gene” Cernan, with the 2013 Meritorious Service to Aviation Award, the association’s highest award. Also at this second day general session, the National Aviation Hall of Fame Combs-Gates Award will be presented.

11:00 A.M. – 12:00 P.M. – PILATUS PC12 M&O

Location: Las Vegas Convention Center, Room N264

Education Track: Maintenance and Technical Issues

11:30 A.M. – 12:30 P.M. – BOMBARDIER LEARJET 20/30/55 TECHNICAL UPDATE

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues

11:45 A.M. – 12:45 P.M. – DASSAULT FALCON PILOT SESSION

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues

12:00 P.M. – 3:00 P.M. – HAWKER 125 SERIES M&O

Location: Las Vegas Convention Center, Room N255

Education Track: Maintenance and Technical Issues

1:00 P.M. – 2:00 P.M. – ASK THE IS-BAO AUDITOR

Location: Las Vegas Convention Center, Room N232

Education Track: Safety and Risk Management

Presented by: Walter Kraujalis, AeronomX

Ever wonder how to comply with some of the requirements of the International Standard for Business Aircraft (IS-BAO) or whether your current procedures are

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adequate? This is your opportunity to get your questions answered and to hear what other business aviation professionals are dealing with. The course will include a brief discussion of current “gotchas” in complying with the IS-BAO standards, followed by an open forum to ask questions. There will also be the opportunity to ask questions anonymously in writing.

1:00 P.M. – 2:00 P.M. – CONTROL YOUR ROUTE DESTINY: LEARN HOW TO MAKE CTOP WORK FOR YOU

Location: Las Vegas Convention Center, Room N236

Education Track: Airspace and Airport Access

Presented by: Pat Somersall, FAA and Don Wolford, United Airlines

How would you like to be able to tell air traffic control what route or alternate routes you want to fly, rather than have them dictate that to you? That is part of the concept behind FAA’s new Collaborative Trajectory Options Program (CTOP), a tool to manage air traffic. This session will educate you about how CTOP works, how you can participate in these programs when they are in use, and how they can help reduce delays for your flight operation.

1:00 P.M. – 2:00 P.M. – DASSAULT FALCON 900 SERIES M&O

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues

1:00 P.M. – 2:00 P.M. – ENGAGING IN AIRCRAFT TRANSACTIONS ABROAD: KEY ISSUES CONFRONTED IN BUYING, SELLING, LEASING OR FINANCING AIRCRAFT OUTSIDE OF THE U.S.

Location: Las Vegas Convention Center, Room N240

Education Track: Aviation Management and Aircraft Ownership

Presented by: James Meyer, Harper Meyer, and Sean Fitzgibbons, Walmart

This presentation will survey the legal, fiscal and practical issues that are likely to be confronted when transacting business relating to aircraft in regions around the world, with an emphasis on Latin America and Asia. The session will offer up-to-date information regarding VAT and other taxes, import and export requirements, and regulatory and licensing requirements, as well as guidance regarding aircraft title, lien and registration. The presenter will strive to help attendees avoid potential pitfalls in cross-border transactions involving the purchase, sale, leasing or charter of aircraft.

1:00 P.M. – 2:00 P.M. – FATIGUE COUNTERMEASURES FOR BUSINESS AVIATION

Location: Las Vegas Convention Center, Room N241

Education Track: Safety and Risk Management

Presented by: Leigh White, Alertness Solutions

Business Aviation has seen significant change since the Flight Safety Foundation released its guide for business aviation fatigue countermeasures in 1997. NBAA’s Safety Committee has been working for the past two years with the foundation to update this valuable resource. This session will review the latest science on fatigue and introduce new resources for business aviation.

1:00 P.M. – 2:00 P.M. – HOW TO STRUCTURE “CHARTER MANAGEMENT” ARRANGEMENTS TO COMPLY WITH THE FAA REQUIREMENTS

Location: Las Vegas Convention Center, Room N235

Education Track: Aviation Management and Aircraft Ownership

Presented by: Jonathan Epstein, Holland & Knight LLP; Paul Lange, Law Offices of Paul A. Lange LLC; and Sue McKeon, Global Aviation Inc.

This session is eligible for CAM application and recertification credit.

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owner and the manager/charter operator are structured. This panel will provide practical advice on the regulatory issues that affect charter management arrangements, how to address common pitfalls, and outline how the structure affects tax and insurance considerations.

1:00 P.M. – 2:00 P.M. – IS SALES PHOBIA IMPACTING YOUR BOTTOM LINE?

Location: Las Vegas Convention Center, Room N242

Education Track: Career and Leadership Development

Presented by: Paula Williams and John Williams, ABCI

Nothing happens until somebody sells something. Airplanes sit idle and dispatchers, instructors, pilots and execs fear for their jobs or for the health of their company. We know this, and yet many professionals in the aviation industry are plagued by “sales phobia.” They find themselves avoiding sales and marketing tasks that they realize they should be performing. This workshop addresses the problem and provides real solutions.

1:00 P.M. – 2:00 P.M. – UNDERSTANDING FANS

Location: Las Vegas Convention Center, Room N247

Education Track: Maintenance and Technical Issues

Presented by: Justin Vena, Duncan Aviation

This session will brief attendees on the evolution of FANS, how FANS operates, certification and upcoming mandates. Justin Vena is an avionics expert and his passion for understanding the world’s NextGen initiatives has led to his

extensive research on the subject. He will explain Controller Pilot Data Link (CPDLC), Automatic Dependent Surveillance Contract (ADS-C) and how they operate, including details about what happens with initial set up and operation, including air traffic controller hand-offs, and explains the components included in a typical system. This session also will review FANS mandates in Europe and the North Atlantic tracks.

1:00 P.M. – 2:00 P.M. – WORKING WITH TRAINING PROVIDERS AND YOUR FSDO FOR PART 135

Location: Las Vegas Convention Center, Room N249

Education Track: Aircraft and Flight Operations

Moderated by: Al Mann, Reynolds Jet Management

Presented by: Ashley Smith, Jet Logistics; Dave Hewitt, Wheels Up; and Rick Bedard, FlightSafety International

Join industry experts for this two-part education session for Part 135 operators. In part one, working with training providers to maximize your training program and ensure regulatory compliance will be covered. Part two will cover working with your FSDO and will detail best practices to managing the regular interactions that occur with your FSDO as a Part 135 operator.

1:00 P.M. – 3:00 P.M. – BOMBARDIER GLOBAL SERIES TECHNICAL SESSION

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues



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1:00 P.M. – 3:00 P.M. – PRATT & WHITNEY CANADA TURBOFAN ENGINES (JT15D, PW300, PW500, PW600) M&O

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

1:00 P.M. – 3:00 P.M. – REGIONAL GROUP NETWORKING MEETING

Location: Las Vegas Convention Center, Room N210

Education Track: Industry Update

Moderated by: Don Hitch, Chairman, Access Committee Local and Regional Group Subcommittee

Local and regional business aviation group leaders, join your counterparts and members from other regional groups along with NBAA's Regional Representatives to continue the synergy that was created at our recent roundtable in Denver on best practices for overall group success. This interactive networking session will include membership marketing, organizational discussions and further communication plans within your regional group network utilizing the available resources for local and regional groups.

1:00 P.M. – 5:00 P.M. – FRIENDS & PARTNERS IN AVIATION WEATHER (DAY ONE OF TWO)

Location: Las Vegas Convention Center, Room N250

Education Track: Airspace and Airport Access

Presented by: Elizabeth Blickensderfer, Embry Riddle;

Bruce Carmichael, NCAR; Cheri Haynes, XCELAR; Kevin Johnston, FAA ATO; Melissa McCaffrey, AOPA; Mike Robinson, AvMet; Bob Sharman, NCAR; and Roger Sultan, FAA Flight Standards

The goal of this meeting is to give the opportunity for the community of aviation weather information providers to hear directly from the user community what their major short-term issues are, and to motivate action on these issues after this meeting.

1:00 P.M. – 5:00 P.M. – GULFSTREAM OPERATORS REGIONAL FORUM

Location: Las Vegas Convention Center, Room N254

Education Track: Maintenance and Technical Issues

1:30 P.M. – 3:00 P.M. – ECLIPSE AEROSPACE M&O

Location: Las Vegas Convention Center, Room N259

Education Track: Maintenance and Technical Issues

2:00 P.M. – 3:00 P.M. – NBAA ANNUAL MEETING OF MEMBERS

Location: Las Vegas Convention Center, Room N243

NBAA's Annual Meeting of Members provides the board of directors an opportunity to review the association's past year's activities and address member concerns. Nominees to the NBAA board of directors are elected at this meeting. All members are encouraged to attend to learn more about and provide input to their association.

2:15 P.M. – 3:15 P.M. – DASSAULT FALCON 2000 SERIES M&O

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues


2:30 P.M. – 4:00 P.M. – AVIATION APPS FOR IPADS AND SMARTPHONES

Location: Las Vegas Convention Center, Room N241

Education Track: Aviation Management and Aircraft Ownership

Presented by: Hilton Goldstein, WingX Pro; Rick Ellerbrock, Jeppesen; Bill Stone, Garmin; Tyson Weihs, ForeFlight; and Ken Wilson, FltPlan.com


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2:30 P.M. – 4:00 P.M. – BUSINESS AIRCRAFT APPRAISALS AND EVALUATIONS: FACING THE CHANGES

Location: Las Vegas Convention Center, Room N235

Education Track: Aviation Management and Aircraft Ownership

Moderated by: Gil Wolin, Wolin Aviation Consulting

Presented by: David Labrozzi, GE Capital Solutions-Corporate Aircraft; Michael Dwyer, Guardian Jet LLC; Kenneth Dufour, Aviation Management Consulting Inc.; and Anthony Kioussis, Asset Insight Inc.

Four business aviation experts will discuss the dramatic changes recent years have seen in aircraft values. These changes have had far-reaching effects on the new and pre-owned aircraft sales, finance and insurance industry segments. The panelists will examine the three primary drivers for these changes, which came into play almost simultaneously in a relatively short period of time:

- Economic – the “crash” of 2008, which dramatically drove down values in a matter of weeks; continued fuel cost increases;
- Technological – from new engines with better fuel specifics, to new avionics suites with improved communications and navigation capabilities rendering older equipment obsolete;
- Regulatory – from political emissions to noise to mandated new technology navigational equipment, new requirements require additional investments in previously inexpensive and popular airframes.

The panelists will discuss the impact of these changes to date, and what additional effects owners, operators, service providers and sales professional might expect over the near and far terms.

2:30 P.M. – 4:00 P.M. – BUSINESS AVIATION: SUSTAINABILITY IN A WORLD OF CHANGE

Location: Las Vegas Convention Center, Room N232

Education Track: Industry Update

Presented by: Dan Brown, Honeywell; Kurt Edwards, International Business Aviation Council; and Charles Etter, Gulfstream

This session is eligible for CAM application and recertification credit.

Within the context of the global industry and ICAO goal of carbon neutral growth from 2020, market-based measures (MBMs) are only one component of several meant to reduce international aviation carbon emissions; others include new technologies, operational improvements and infrastructure modernization. Sustainable alternative fuels hold the greatest promise for reducing aviation carbon emissions. Likewise, new aircraft and design technologies can lead to important efficiencies. To the degree they are applied, MBMs and other policies implemented by states should incentivize the development and use of sustainable alternative fuels and new technologies, and MBMs should give credit for the use of alternative fuels. The sooner alternative fuels and new technologies are available and used in quantity, the sooner carbon emissions decline and the need for MBMs is eliminated.



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2:30 P.M. – 4:00 P.M. – BUSINESS AVIATION PILOT TRAINING TOOLKITS - NEW RESOURCES FOR AN ONGOING CHALLENGE

Location: Las Vegas Convention Center, Room N236

Education Track: Safety and Risk Management

Presented by: Steve Charbonneau, Altria Client Services Inc.

For the past two years, NBAA's Safety Committee has worked with operators, trainers and regulators to address shortfalls in business aviation pilot training. Join this session to participate in a review of two new NBAA Safety Committee-developed pilot training guides designed to help you assess your training program and work with your training provider to take your training to the next level.

2:30 P.M. – 4:00 P.M. – CREATING HIGH-PERFORMANCE BUSINESS AVIATION TEAMS THROUGH TRANSFORMATIONAL LEADERSHIP

Location: Las Vegas Convention Center, Room N240

Education Track: Career and Leadership Development

Presented by: James Lara and Steve Brechter, Gray Stone Advisors

This session is eligible for CAM application and recertification credit.

Many flight department leaders and reporting executives are so wrapped up in systems that they forget there's a human side to business. Despite the fact that people are at the heart of an organization, many departments no longer have the internal resources to provide the necessary coaching and development that prepare people for leadership roles.

What does it take to engage, inspire and motivate others? Who are the role models in business aviation? Why are we in such uncharted territory? Learn from the business aviation leadership expert Jim Lara of Gray Stone Advisors as he shares real-world insights for both up-and-coming leaders and existing leaders who need to brush up on their skills.

2:30 P.M. – 4:00 P.M. – OFF THE GRID AND ON ALERT: MANAGING THE DANGERS OF BUSINESS TRAVEL TO REMOTE AND HIGH-RISK LOCATIONS

Location: Las Vegas Convention Center, Room N242

Education Track: Safety and Risk Management

Presented by: Denio Alvarado, MedAire; David Streitwieser, M.D., FACEP, Banner Good Samaritan Medical Center; and Debbi Laux, MedAire

As globalization continues at a rapid pace, organizations are pushing further into remote regions of Africa and Asia. They are doing business in countries like Papua New Guinea, Suriname, Myanmar and Liberia — places that would have seemed out of the question only a few short years ago.

How do you mitigate these new risks using your safety management system? How do you know if you're properly prepared?

Join NBAA Safety Committee member Debbi Laux as she leads a panel discussion with a former Air Force One pilot and the medical director of MedAire's MedLink Global Response Center to discuss security and health care considerations, case studies and best practices.

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2:30 P.M. – 4:00 P.M. – SAFETY MANAGEMENT SYSTEMS: ENERGIZING YOUR SAFETY ASSURANCE WITH TOOLS AND GUIDANCE FOR SMALL OPERATORS

Location: Las Vegas Convention Center, Room N247

Education Track: Safety and Risk Management

Presented by: Neil Brackin, General Mills Inc.; Jim Cannon, International Business Aviation Council (IBAC); Leland Blake, Cummins Inc.; and Sunshine McCarthy, Baldwin Aviation

This session is eligible for CAM application and recertification credit.

Join safety management experts as they discuss how safety assurance engages company employees and reenergizes safety management systems (SMS) with real-world examples by operators for operators. Guidance, tools, resources for small operators, and direct benefits of implementing an SMS will also be shared.

2:30 P.M. – 4:00 P.M. – USING SATCOM TO COMMUNICATE WITH AIR TRAFFIC CONTROL AND WIRELESS BROADBAND PASSENGER SERVICES

Location: Las Vegas Convention Center, Room N249

Education Track: Industry Update

Moderated by: Peter Lemme, AirCloud, Chairman, AEEC Ku/Ka-band Satcom Subcommittee

Presented by: Lars Ringertz, Inmarsat; Charlie Gunderson, ViaSat; Tom Myers, Aircell; and Brian Pemberton, Iridium (invited)

This is a three-part program focusing on how wireless communications delivers both operational benefits to the business aviation operator and enhancements to the passenger experience and productivity. Inmarsat and Iridium are approved for safety communications including ACARS, Satellite Voice, Air Traffic Services and FANS. Discussions will include what are the safety applications, what equipment is needed and how to get operational approval. Passenger applications range from text messaging, secure networking and Internet access. Service providers will address available broadband data links currently in service: specifically, Inmarsat SBB, Iridium OpenPort Aero, ViaSat Yonder and Aircell. Each service provider will describe speed, retail cost, coverage and applications. We will finish with a brief discussion of broadband satcom services emerging in 2014 and beyond including Inmarsat GX Aviation, Iridium NEXT and ViaSat Exede. Join this panel of experts for a timely, relevant and interactive session.

3:00 P.M. – 4:00 P.M. – BOMBARDIER TECHNICAL PUBLICATIONS AND SMARTFIX PLUS

Location: Las Vegas Convention Center, Room N261

Education Track: Maintenance and Technical Issues

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3:00 P.M. – 5:00 P.M. – PRATT & WHITNEY CANADA PT-6 M&O

Location: Las Vegas Convention Center, Room N253

Education Track: Maintenance and Technical Issues

3:30 P.M. – 4:30 P.M. – DASSAULT FALCON 10/20/50 SERIES M&O

Location: Las Vegas Convention Center, Room N258

Education Track: Maintenance and Technical Issues

6:00 P.M. – 11:00 P.M. – NBAA/CAN SOIREE: AN EVENING WITH ANGELS, FEATURING THE FAB FOUR

Location: Wynn Las Vegas, Lafite Ballroom

We hope you make plans to join this very special evening to benefit the Corporate Angel Network. Attendees will be treated to a private concert by The Fab Four, a highly acclaimed Beatles tribute band. In honor of the 50th anniversary of the Beatles, The Fab Four will treat soiree guests to an incredible stage show that features three costume changes representing every era of the Beatles' ever-changing career. With uncanny, note-for-note live renditions of Beatles' songs, The Fab Four will make the audience feel like they are watching the real thing.

The soiree will also feature live and silent auctions. All proceeds from the auctions will help CAN in its mission to ease the emotional stress, physical discomfort and financial burden for cancer patients by arranging free flights to treat-

ment centers in available seats on business aircraft.

Silent auction items will be on display in the Lafite Ballroom at the Wynn Las Vegas on Wednesday, October 23 for bidding during the NBAA/CAN soiree reception which begins at 6:00 pm. The live auction, featuring the incredible energy and great talent of world-renowned auctioneer "Spanky" Assiter of Barrett-Jackson Auto Auction fame, will take place during the NBAA/CAN soiree, an Evening with Angels. Dress for the NBAA/CAN soiree is business or cocktail attire.

Individual Ticket: \$350 – Includes admission to the cocktail reception, dinner, entertainment and live and silent auctions

Entertainment-Only Ticket: \$150 – Includes admission to the entertainment portion only

Platinum Tables: Two exclusive tables available at \$20,000 each – includes private "meet and greet" with the band, gift bag with autographed CD, premium table location, dedicated table concierge with champagne service, open bar and seating for 10

Gold Tables: \$10,000 – Includes premium table location, dedicated table concierge, open bar and seating for 10

Silver Tables: \$5,000 – Includes preferred table location, two bottles of red wine, two bottles of white wine and seating for eight

Bronze Tables: \$3,500 – Includes seating for eight



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The AMTA will be donating a bronze bust of Charles E. Taylor and a kiosk containing a picture and bio of recipients of the FAA's Master Mechanic Award to the National Museum of the USAF at Wright-Patterson AFB. You can help by making a donation towards the purchase of the bust and kiosk or by informing recipients of this award of the AMTA's efforts so we can include their history towards aircraft maintenance. Contact AMTA Director Ken MacTiernan at jetdr@san.rr.com or at (619) 395-6681 for details.

Thursday, October 24

8:00 A.M. – 3:00 P.M. – ATTENDEE, EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Henderson Executive Airport

8:00 A.M. – 4:00 P.M. – ATTENDEE, EXHIBITOR AND PRESS REGISTRATION OPEN

Location: Las Vegas Convention Center, Grand Concourse between the North and Central Halls

9:00 A.M. – 9:45 A.M. – CAREERS IN BUSINESS AVIATION DAY GENERAL SESSION

Location: Las Vegas Convention Center, Room N247

Presented by: Bonnie J. Dunbar, Ph.D, NAE, M.D., Anderson Professor of Mechanical Engineering and Barrington Irving, Sponsored by The Mitsubishi-Barrington Irving Dream & Soar Program

NBAA opens its doors to middle school, high school and college students interested in exploring careers in business aviation. Attending the NBAA convention is the absolute best way to learn all there is to know about business aviation.

9:00 A.M. – 12:00 P.M. – TEACHERS' DAY WORKSHOP

Location: Las Vegas Convention Center, Room N247

Presented by: Build A Plane and Honeywell

8:30 A.M. – 9:00 A.M. Registration of teachers

9:00 A.M. – 9:45 A.M. Careers in Business Aviation Day General Session

9:45 A.M. – 12:00 P.M. Teachers' workshop

Presentations will be given on materials available from private industry, the federal government and aviation organizations that expose students to all aspects of aviation, from vocation to avocation. Materials to be presented at Build A Plane's Teachers' Day include those from the Federal Aviation Administration, the National Air and Space Museum, AOPA, AMA, EAA, Learn to Fly, Aviation Explorers and more. A wide variety of free take-home materials will be available for all attendees. Advance registration is required for this workshop. Attendees participating in Teacher's Day can receive one graduate credit from Viterbo University. Please contact NBAA's Sarah Wolf at swolf@nbaa.org.

9:00 A.M. – 3:00 P.M. – NBAA STATIC DISPLAY OPEN

Location: Henderson Executive Airport

9:00 A.M. – 4:00 P.M. – NBAA EXHIBIT HALLS AND LIGHT BUSINESS AIRPLANE AND HELICOPTER STATIC DISPLAY OPEN

Location: Las Vegas Convention Center



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9:00 A.M. – 5:00 P.M. – FRIENDS AND PARTNERS IN AVIATION WEATHER (DAY TWO OF TWO)

Location: Las Vegas Convention Center, Room N250

Education Track: Airspace and Airport Access

Presented by: Elizabeth Blickensderfer, Embry Riddle; Bruce Carmichael, NCAR; Cheri Haynes, XCELAR; Kevin Johnston, FAA ATO; Melissa McCaffrey, AOPA; Mike Robinson, AvMet; Bob Sharman, NCAR; and Roger Sultan, FAA Flight Standards

The goal of this meeting is to give the opportunity for the community of aviation weather information providers to hear directly from the user community what their major short-term issues are, and to motivate action on these issues after this meeting.

10:00 A.M. – 12:00 P.M. – NBAA/UAA CAREER SEMINAR FOR COLLEGE STUDENTS

Location: Las Vegas Convention Center, Room N249

Presented by: Sarah Wolf, NBAA

Are you a college student interested in a career in business aviation? Participate in this roundtable discussion and hear aviation professionals talk about the many opportunities available to individuals beginning careers in business aviation. This session is open to all students attending University Aviation Association (UAA) schools. Please contact NBAA's Sarah Wolf at swolf@nbaa.org for complimentary registration.

Friday, October 25

7:30 A.M. – 5:00 P.M.

PDP Course: Flight Operations Manual Workshop – Employing the International Standards–Business Aviation Operations (IS-BAO) (day one of two)

Location: Las Vegas Convention Center, Room N242

Presented by: NBAA and Walter Kraujalis, AeronomX

Meets Objectives: Ops1 and Ops4

7:30 A.M. – 8:00 A.M. – REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. – WORKSHOP

All flight departments should have up-to-date flight operations manuals setting forth policies and procedures to ensure safe and effective flight operations. This highly interactive workshop will cover safety management systems, standard operating procedures, flight operations, training, administration/organization, maintenance and international standards. The instructor will draw upon the experiences of workshop participants to demonstrate how flight departments really operate.

A separate payment, which includes Registration for NBAA2013, is required for this PDP course

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Saturday, October 26

7:30 A.M. – 5:00 P.M.

PDP Course: Flight Operations Manual Workshop – Employing the International Standards-Business Aviation Operations (IS-BAO) (day two of two)

Location: Las Vegas Convention Center, Room N242

Presented by: NBAA and Walter Kraujalis, AeronomX

Meets Objectives: Ops1 and Ops4

7:30 A.M. – 8:00 A.M. – REGISTRATION AND CONTINENTAL BREAKFAST

8:00 A.M. – 5:00 P.M. – WORKSHOP

All flight departments should have up-to-date flight operations manuals setting forth policies and procedures to ensure safe and effective flight operations. This highly interactive workshop will cover safety management systems, standard operating procedures, flight operations, training, administration/organization, maintenance and international standards. The instructor will draw upon the experiences of workshop participants to demonstrate how flight departments really operate.

A separate payment, which includes registration for NBAA2013, is required for this PDP course

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The *D.O.M.* editorial team compiled this NBAA2013 Meetings and Events Preview to help you plan for the show. Published events and meetings are based upon information provided by NBAA as of press time. Be sure to check NBAA's website (www.nbaa.org) for any updates or changes to the schedule.

NBAA2013 is the can't-miss business aviation event of the year, and is the sixth-largest tradeshow in the United States. This year, NBAA2013 will be held at the Las Vegas convention center. If you are involved in business aviation, you can't afford to miss the NBAA2013 Convention & Exhibition.

Exhibits at NBAA2013, indoors in the Las Vegas Convention Center (LVCC) exhibit halls and at the static display of aircraft at Henderson Executive Airport, showcase the world's finest business aircraft, services and products to around 25,000 attendees. For more information, visit www.nbaa.org/bace/2013

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OCTOBER 22-24

LAS VEGAS — NBAA 2013

NBAA2013 is the can't-miss business aviation event of the year and the fifth-largest tradeshow in the United States. The key operators and industry leaders will meet in Las Vegas to conduct business, make buying decisions and set the stage for business aviation activity for the year ahead. Attendees are the decision makers in the industry. They will spend time on the exhibit floor, meeting and interacting with exhibitors and assessing aircraft and products for future purchases for their companies.

Exhibits at NBAA2013 will be indoors in the Las Vegas Convention Center (LVCC) exhibit halls. Aircraft will also be on static display at Henderson Executive Airport and showcase the world's finest business aircraft, services and products to more than 25,000 attendees. What those attendees see at NBAA2013 will influence business aviation purchasing decisions throughout the following year.

The NBAA Chairman's Charity Classic Golf Tournament will be held on Monday, October 21, 2013, at The Revere Golf Club in Henderson, NV. All proceeds from the 2013 event will benefit NBAA Charities, which raises funds to support philanthropic organizations and initiatives that use general aviation airplanes for humanitarian purposes.

For more information, visit www.nbaa.org.

OCTOBER 23-24

BETHESDA, MD — JDA REGULATORY AFFAIRS TRAINING COURSE

JDA Aviation Technology Solutions will hold this year's one-of-a-kind regulatory affairs training course in Bethesda, MD October 23-24, with a focus on expanding of knowledge about FAA regulatory affairs for air carrier, manufacturer and repair station certificate holders.

The two-day session will be led by former career FAA principal inspectors and legal counsel who will provide recommended practices through real-life examples from their experiences at FAA and as private industry consultants. This highly interactive training will ensure that attendees are knowledgeable about:

- The FAA Flight Standards organization as well as Flight Standards District Office (FSDO)/Certificate Management Office (CMO) inspector duties, responsibilities, authority, limitations and acceptable conduct.
- FAA guidance, including FAA regulations, handbooks, policies, procedures, websites, and other materials.
- FAA's compliance, investigative and enforcement process, and how to review and respond to an FAA Letter of Investigation (LOI).
- The importance of and methods to document communications with FAA personnel.

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“No other course provides the depth and detail of FAA oversight and surveillance authority, processes and inspector responsibilities, as well as the resources available to assist operators improve their working relationship with their FAA counterparts,” says Joe Del Balzo, president and CEO of JDA.”

JDA has conducted the course since 2009 to rave reviews. One participant described it as “one of the best training courses I ever attended. I learned more in two days about the FAA and the oversight process than I have during all my years on the job. The course is jam-packed with valuable information.”

For detailed course and registration information, go to www.jdasolutions.aero/services/regulatory-training.php or contact Nina Acosta at 301-941-1460 ext. 110 or via email at nacosta@jdasolutions.aero.

NOVEMBER 21-22

ORLANDO, FL — AVM SUMMIT USA

Organized and sponsored by Aviation Maintenance magazine, the AVM Summit USA will be held in conjunction with the PAMA National Symposium, a relaunch of the important PAMA annual meeting forum – a must for the decision making maintenance professional.

AVM Summit USA announces the following confirmed speakers:

- Luiz Gustavo Silva, Executive Director, TAM MRO (LATAM MRO)

- Mr. Sean Gavin, Executive Director, Panasonic Avionics
- Dinakara Nagalla, CEO, EmpowerMX
- David Scott Worrells, Embry-Riddle Aeronautical University-Worldwide

For a full list of conference speakers visit www.avm-summit.com/mro-track-usa.

Registration for the AVM Summit USA is now open. You can register for the PAMA Symposium and MRO Track online at www.avm-summit.com/registration-usa. Take advantage of Early Bird savings rates and book today.

Group Bookings – 3 for 2 If you wish to book as a group, from the same organisation, then you can benefit from our 3 for 2 offer. Click here to register online...

Airline Participation – FREE Delegate Pass before October 21!

AVM Summit USA announces it will be offering employees of Airlines and Operators FREE attendance to the conference if you register before October 21st. So if you work for an airline, ensure you register online today at www.avm-summit.com/registration-usa and benefit from your FREE delegate pass to the AVM Summit USA.

For more information visit www.avm-summit.com/usa

Ed. Note: In our September Products and Services Roundup, we had a typo on page 39. In the listing for Dallas Aeronautical Services (DAS), we inadvertently put DAI in parentheses instead of DAS. Our apologies for the error.



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