

The Business of Aircraft Maintenance

Product & Service S O L U T I O N S













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TABLE OF CONTENTS

Product & Service Solutions









From the Editor	4
Airframe & Accessories	6
Avionics & Electrical	14
Computers/Software/Apps	16
Engines & Accessories	23
Ground Support Equipment	25
Inspection & Test Equipment	27
Paints/Chemicals/Lubricants	36

Safety Equipment & Apparel	40
Services	42
Shop Equipment	56
Tools	61
Training & Education	62
Ad Index	64
From the Publisher	66

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FROM THE EDITOR



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PRODUCT & SERVICE SOLUTIONS

Welcome to our fifth annual *Product* and *Service Solutions* issue. We take a break from our regular management-focused colums in this issue to highlight some of the products and services out there for aircraft maintenance teams.

We have included a variety of products and services listings from many different companies which have been segmented by category. If you would like more information about a product or service you see in this issue, we encourage you to contact the company directly.

To gather information for this issue, we sent out email solicitations to our contact list encouraging company representatives to send us information about their company's products or services. If your company wasn't contacted, chances are it isn't in our database. If your company has a product or service that you would like us to consider for inclusion in next year's listing, please contact us so that we can add you to our database.

Because this issue is a products and services round up, our team of regular *D.O.M.* magazine contributors get to take a "summer break" from their regular columns. I even took a little break by writing a shortened version of my column for the issue.

But don't fret — our contributors will be back in full force for our October issue. The October issue of *D.O.M.* is our annual NBAA issue, and will include an special insert with all the maintenance-related activities that will be going on at the world's largest business aviation event.

In closing, I am excited to announce that we will have a new contributor starting with the October issue. I believe he will be a valuable addition to the talented *D.O.M.* magazine contributor team and will further strengthen our editorial offering.

In the meantime, sit back and enjoy our *Product and Service Solutions* issue!

Thanks for reading! Joe Escobar





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AIRFRAME & ACCESSORIES



VAN HORN AVIATION UH-1 COMPOSITE TAIL ROTOR BLADES

VHA's composite UH-1 tail rotor blade features an advanced cambered airfoil that improves stall margin, increases tail rotor authority and decreases vibration. The all-composite construction results in a slightly lighter but stronger rotor blade that resists both corrosion and impact damage, with a service life double of the metal blades. Although VHA's UH-1 blade is nearly one-inch wider than the OEM blade, no modification to the tail rotor hub is required. VHA also manufactures composite tail rotor blades for the Bell206B/L and OH-58.

For more information, call 1-480-483-4202 or visit vanhornaviation.com.



GILL BATTERIES

The Gill Battery Company is proud to be recognized as the oldest and most respected battery manufacturer in general aviation. Founded in 1920 Gill has become the OEM's choice for quality, reliability, and value. Embraer, Gulfstream, Bell Helicopter, Cessna, Piper, Beechcraft, Airtractor, Schweizer and others depend on Gill products for their starting needs. Gill Batteries says its continued success is a direct result of its dedication to innovation. Its new state of the art 7000 Series LT VRLA battery line provides the best possible lead-acid chemistry and is designed to provide optimal power, fast recharge and superior life.

For more information, visit www.gillbatteries.com.

WEST STAR AVIATION G-200 LAVATORY MODIFICATION

West Star now offers the Lavatory Toilet Modification for the G-200 aircraft with 3-gallon lavatory tank. The modification replaces the existing tank with a new Zodiac 8-gallon tank. During the modification the existing toilet and enclosure will be removed and a new lavatory toilet seat and enclosure will be fabricated and installed. The new seat will incorporate a new hinged padded lid, which will be covered



with customer selected leather, and the new enclosure will be covered in a customer approved veneer. The new system will be installed via the FAA Field Approval Process. For more information, contact Julie Timmons (ALN) at 618-610-6945 or Joan Pompa (GJT) at 636-575-0683 or visit www.weststaraviation.com.



LED LANDING AND RECOGNITION LIGHTS

Teledyne Lighting introduces the new ALPHABEAM® II LED Landing and Recognition lights for Business Aviation, with FAA-PMA approval as a "drop-in" replacement for the 4580, 4581, Q4681 and 4553 bulbs with no modification to the aircraft required for installation. The ALPHABEAM® II offers superior brightness for improved landing visibility compared with traditional incandescent and halogen bulbs, and high reliability for longer life and significant savings on aircraft lighting maintenance. This LED technology from Teledyne has been fully qualified to meet all applicable RTCA DO-160 environmental testing.

For more information, visit www.teledynelighting.com.









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AIRFRAME & ACCESSORIES



WEST STAR AVIATION PMA CERTIFIED WASTE DRAIN VALVE MODIFICATION

West Star Aviation has PMA approval to install a significantly improved version of the Hawker lavatory waste tank valve located in the Ventral Fuel Tank Service Area. The factory installed valve on Hawker 800/800XP/850XP requires a T-Handle tool to remove the secondary plug or "donut", if the plug is re-installed incorrectly, or is missing; there is an opportunity for leakage and being soaked during servicing as well as potential corrosion risk. The PMA Certified Waste Drain Valve Modification will eliminate these problems.

For more information, visit www.weststaraviation.com/ airframes/hawker.

SECURAPLANE AIRCRAFT BATTERY

Securaplane aircraft batteries contain pure, lead-tin plates in the main current carrying structures, which are very thin and allow each cell to hold more plates, resulting in a very high discharge rate and recharge capacity. The batteries can



save tens of thousands over a decade when compared when compared with comparable sealed lead acid batteries.

They take about one hour to install and Duncan Aviation is the only approved Securaplane Battery Shop in the United States.

- 50 percent more cranking amps than equivalent-rated aviation batteries at -40° C/F.
- True, no-maintenance battery.
- Recovers from deep discharge, and has exceptional charge retention.
- Very high recharge capacity and discharge rate.
- Battery block replacement is significantly less than a
- Batteries and reblocking kits ship fully-charged and ready to install.

For more information, visit www.DuncanAviation.aero/parts/promotions/securaplane.php





AIRCRAFT WINDOWS

Perkins Aircraft Services currently holds PMA certificates on nearly 250 products. Its marketing and engineering departments work closely with one another to make sure that the product line continues to grow along with customer needs. Perkins Aircraft Services prides itself in providing FAA/PMA approved products at a significant savings over the other OEM prices. Its product line includes after-market windows for at least one model from nearly every major airframe manufacturer in the world.

For more information, visit www.perkinsaircraft.com.



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Turtle-Pac offers Collapsible Ferry Tanks suited for a wide variety of aircraft from Robinson R22s to Boeing 727s. Collapsible Air Cargo Tanks are suited for both fixed and rotary wing aircraft.

Can be used in fuselage and helicopter sling cargo areas. Proven from Antarctica to Alaska. Australian Made.

For more information, visit www.turtlepac.com.



GKN KING AIR WINDSCREEN

GlobalParts.aero distributes GKN King Air windscreens, which are produced using only new parts that include a number of proprietary improvements in sensor performance and heater uniformity.Through process improvements, use of superior materials and design upgrades, GKN King Air windscreens are able to provide greater reliability. Key Features include a superior wire grid for improved powered



optics and service life, spare sensor for increased redundancy (fail/safe operation), static tab design to eliminate static discharge heater burnout and over 15 years of in-service performance history.

For more information, visit www. Global Parts.aero.



ACOUSTICAL BLANKETS FOR BUSINESS JETS

Zenith Jet's Silentium Air cabin acoustical blankets for bizjets, have revolutionized the turnaround time required for system installations. The tailor-made system is uniquely developed based on engineering specifications of each aircraft. Installation time: 5-7 days, after interior removal. Unlike generic noise reduction, the Silentium Air kits consists of pre-fitted modules that are quick and easy to install. No staging necessary.

Silentium Air RQ kits product completely replaces factory-installed soundproofing without representing a significant weight increase. Additionally, the Silentium Air series kits are FAA supplemental type certificate (STC) approved and pre-certified for installation on certain aircraft. For more information, visit www.zenithjet.com.

LITHIUM-ION AIRCRAFT BATTERIES

EaglePicher Technologies offers safe and reliable main engine start lithium-ion batteries for aircraft. MAR-9522

- 30Ah, 28vDC
- Weight: 38 pounds
- 8.38"W x 10.75"L x 7.90"H MAR-9526
- 45Ah, 28vDC
- Weight: 56 pounds
- 10.25"W x 10.90"L x 9.90"H

Features and benefits

- Compliance with DO-311, DO-178B, DAL B, DO-160G
- Battery management system
- Cell balance charging
- Independent and dissimilar secondary protection
- Built-in-test (BIT)
- Cell heaters
- Built-in chargers
- Flame-resistant materials
- Zero maintenance after install

For more information, visit www.eaglepicher.com.





4 is the number of significant performance benefits Bell 407 and MD 600 customers will receive with the new Rolls-Royce Value Improvement Kit available through the M250 FIRST Network and Aviall. With this kit, you will 1) increase your range, 2) increase your service ceiling, 3) improve your performance and 4) consume less fuel. Contact your Aviall representative for details. Aviall Delivers.



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8 **DOM**magazine

AIRFRAME & ACCESSORIES



LEAD ACID BATTERIES

Concorde designs and manufactures more than 90 models of lead acid batteries with original equipment and direct replacement batteries for fixed-wing and rotary aircraft and has a reputation for designing application specific solutions. Concorde batteries are installed as original equipment by the majority of aircraft manufacturers and adopted by military aircraft operators worldwide. Concorde has manufactured certified aircraft batteries for more than 30 years, like military, TSO, FAA-PMA, OEM with international validations.

For more information, visit www.concordebattery.com.



BRAKE LININGS

RAPCO has expanded its line of FAA-PMA approved brake linings to include 24 different part numbers. They are approved for installation on Cessna 150s through King Airs with Cleveland- or McCauley-style brake assemblies. Both organic and metallic type linings have been upgraded, incorporating improved material and manufacturing processes for extended service life. Organic linings have a built-in wear indicator and are sold in boxes of 10 or in kit form which include a specific number of linings and rivets.

For additional information, visit www.rapcoinc.com.

ACETECH PLASTICS

ACETECH Plastics manufactures specialty protective covers and protectors for components such as fuel controls, starter generators, propeller components, landing gear and electrical components.

ACETECH maintains an extensive inventory of hundreds of common protectors used in the aviation industry. Many of these protective caps are manufactured by well known companies such as Caplugs, Niagra, Sinclair & Rush as well as many others. While many of these closures are relatively inexpensive, the minimum ordering quantities are quite large. There is no longer a need to inventory excess parts. ACETECH most likely will have the closure you need. If your order requires a custom formed piece as part of the kit, ACETECH can design it to your specs.

For more information, visit www.acetechplastic.com.



WIRELESS TIRE PRESSURE MEASUREMENT SYSTEM

SmartStem replaces existing tire inflation valves with inflation valves embedded with electronic pressure sensors. These sensors work in conjunction with a handheld reader. The reader interrogates the sensor and displays, as well as electronically records the tire's pressure, temperature, unique ID number and other stored data for later download.

- Easier and faster to measure tire pressure
- Provides maintenance documentation automatically
- Simply replace the existing tire inflation valve and use the handheld reader to check and record tire pressures during regular pressure checks. There is no need to replace tires when installing SmartStem.
- No valve cap removal required no gas loss during measurement.
- · Works on both nose and main wheels

For more information, visit www.craneae.com/smartstem.



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AVIONICS

CHARGE ANY DEVICE IN-FLIGHT WITH EMTEQ'S UNIVERSAL INTELLIUSB SR

With the increasing popularity of personal electronic devices (PEDs), charging in flight is a necessity. EMTEQ's intelliUSB SR has changed the way passengers and pilots stay charged in flight.



EMTEQ's intelliUSB SR bridges the gap in the market as a universal charging device. USB chargers are able to charge a select group of PEDs as different charging technologies are employed by device manufacturers. The intelliUSB SR is able to switch to meet the unique requirements of the top

three protocols and is therefore able to charge more than 90 percent of the market leading tablets, phones and eReaders.

The design enables a simple integration with an unobtrusive and ultra small USB port in the cabin. The port in the cabin measures 1 1/8- by ¾-inch with a compact box hidden behind the wall panel or in the seat. This design allows the intelliUSB SR to be integrated into the cabin seamlessly without calling attention from the overall design, yet maintaining accessibility for passengers.

For more information, visit www.emteq.com.



NEW FAMILY OF AFFORDABLE PROFESSIONAL-GRADE AUTOPILOTS

Cool City Avionics has introduced a family of autopilots priced from \$34,995 to \$67,995, plus installation kits and installation. Initially certified for the Robinson R44, they reduce pilot workload, stress and fatigue, offering more enjoyable and safer flights. Shown is the HFC-150, a modern, three-axis autopilot and two-axis SCAS that brings unparalleled performance and safety to rotorcraft at a fraction of the cost of older systems. The SCAS operates throughout the flight envelope and is virtually transparent to the pilot, improving basic aircraft stability and reducing high-rate perturbations encountered in turbulence. The 3-axis rate/attitude-based autopilot offers all of the desirable modes and functions, while providing an additional level of safety not seen before in the GA industry.

For more information, visit: www.CoolCityAvionics.com/products.



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Ours is based on decades of dealing with parts and accessories for all makes and models of corporate aircraft. Yours is based on whether the right part arrived on time as promised. West Star offers 24/7 support for parts, accessories, and component overhaul/exchange, including Landing Gear repair, restoration and overhaul for Challenger and Hawker.

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The SkyBOOKS aviation maintenance planning and tracking App is now available to all SkyBOOKS users as a mobile application for the iPad. This free application is available for download through the iPad from the Apple App Store. SkyBOOKS App provides a smooth and easy-to-use interface for the SkyBOOKS subscription-based program. The SkyBOOKS App is a companion application engineered to deliver fleet-wide visibility to all your important aircraft information, while providing access to critical SkyBOOKS program functionality.

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ATP® MAINTENANCE

ATP® Maintenance is the industry's affordable and full featured maintenance tracking solution that is fully integrated with ATP Libraries and conveniently accessed online though the ATP Aviation Hub™ cloud application. ATP Maintenance can track and forecast an unlimited number of events and components from a single piston aircraft to an entire fleet of jets. Events are fully linked to the precise maintenance instructions in the subscriber's ATP Libraries, and the due list is generated directly from the recommended OEM maintenance program. ATP Maintenance provides insight on task assignments, signoff, history, parts and warranty tracking, and return to service statements. ATP Maintenance supports FAA specifications for RII, and EASA requirements for CAMO.

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Whether you are in the hangar, out in the field, or cruising at 10,000ft, the HubConnect™ App from ATP lets you increase productivity with mobile access to the aviation industry's largest selection of technical publications, regulatory documents and pilot operating handbooks. The HubConnect App



empowers aviation professionals with anywhere, anytime, mobile access to ATP Libraries. Via the ATP Aviation Hub™ cloud application, users can choose full maintenance or regulatory publications or sections of publications to access on their iPad® or iPhone®. When connected to the Internet the HubConnect™ App automatically updates any revised content with the push of a button.

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GULFSTREAM PREOWNED AIRCRAFT SALES APP

Gulfstream Aerospace Corp. recently launched a new app that allows customers to explore the company's preowned aircraft inventory on their mobile devices.





inventory listings with high-quality photography and detailed aircraft information, including total flight hours and landings, the aircraft's entry-into-service date and pricing. Push notifications alert customers when a listing changes status. In addition to real-time listings, the app also includes a section that allows interested buyers to request more information about a particular aircraft. It also connects potential customers to experienced sales team members, making it a true one-stop shop. The Gulfstream Preowned sales group works with the new aircraft sales team, which includes more than 70 domestic, international and government aircraft sales directors, representatives and consultants who have extensive knowledge of and background in Gulfstream products.

The free app is available for download in the Apple App Store or at www.preownedaircraftapp.com. Customers can also browse preowned aircraft on www.gulfstreampreowned. com. The preowned aircraft section features the same listings available on the app.





Maintenance Training as Advanced as Your Aircraft

oday's sophisticated aircraft require equally sophisticated maintenance. We work directly with manufacturers to develop a full range of factory-authorized, in-depth classroom and practical training. Training that's approved by leading aviation authorities around the globe. More courses, more instructors, more hands-on training devices and more training locations. From initial familiarization to advanced professional development – online, on location and at convenient Learning Centers worldwide.

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COMPUTERS/SOFTWARE/APPS



TRAXXALL AIRCRAFT MAINTENANCE TRACKING

Traxxall Technologies Inc. announces the worldwide launch of a new aircraft maintenance tracking service for business aviation.

Traxxall is a new aircraft maintenance tracking service provider for general and business aviation. It provides the industry with breakthrough system functionality alongside an unsurpassed focus on supporting its customers. Advanced system technology through its AD Automation, Master Core and many other features all come to you on the Traxxall cloud-based system allowing you to Work Smarter. Customizable screens & reports

Automation of previously manual tasks that save time and improve accuracy

A cloud-based architecture provides unequalled system speed and redundancy

A Holding Area that acts as a convenient digital in-tray where clients control the revisions on their aircraft For more information, visit www.traxxall.com, email info@traxxall.com, or call (781) 761-4955.



AVIATION MARKETPLACE

ILS provides the world's most active aviation and defense parts marketplace, ILSmart. This marketplace offers a fast, efficient way to buy, sell, manage, and evaluate parts and services. MRO information includes average turnaround times and average cost to overhaul, repair, bench check, and exchange items.

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For more information, visit www.ILSmart.com.

CORRIDOR SOFTWARE VERSION 11

Continuum Applied Technology announces the release of Version 11 of its CORRIDOR Aviation Service Software. New Version 11 modules include:

- Tool Crib Provides management of company and employee owned tools while tracking calibration and usage.
- Time & Attendance A personnel management tool to track employee time and attendance in real-time. Includes options for specific time and attendance definitions as well as approval hierarchy management. Provides optional barcoded time clock functionality.
- Planning & Scheduling Fully integrated with work orders and quoting, Version 11's Planning & Scheduling Module provides a graphical calendar view to schedule and monitor progress of work and quotes. Includes optional attributes and alerts for a tailored project management experience.

Version 11 also introduces CORRIDOR Mobile Mechanic, a native iPad application that facilitates wireless shop floor maintenance. Technicians and supervisors can remotely add, request or view labor, parts, and services; perform inspections and signoffs; and much more – all in real-time.

The Qualifications Module, introduced in Version 10.5, has been bolstered in Version 11 with a new Training Management component and renamed Training & Qualifications. The Training component links each certificate with its required courses, then monitors an employee's progress throughout completion of required courses. Employee qualifications can be automatically checked in real-time against a task requirement ensuring a qualified person is performing the work.

CORRIDOR Version 11 also introduces important customer-driven features, including:

- Incremental Work Order Billing
- Inventory Kitting
- Support for Multilingual Entry

For more information, visit www.corridor.aero.

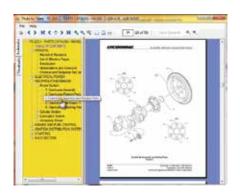
TECHNICAL SUPPORT APPLICATION

The Duncan Aviation AOG Services app will help users find the closest Duncan Aviation facility or get in quick contact with a field team member. The AOG Services app allows users to sort teams by



distance to their location, filter shops by service capabilities, add shops and contacts to a list of favorites, and connect to technical support contacts.

For more information, visit www.DuncanAviation.aero.



LYCOMING® MANUALS BY TDATA

Lycoming Manuals are now available starting at \$299/year.

Tdata has six different Lycoming libraries to choose from, including a package specifically for Helicopter engines.

Manuals are delivered quarterly on DVD plus incremental updates via our website.

Each Lycoming Library Includes:

- Operators Manuals
- Overhaul Manuals
- Parts Catalogs
- Service Publications
- Special Service Publications
- Supplemental Parts Lists
- Technical Publication Supplements

For more information, visit www.Tdata.com or call (614) 885-1169.

Conklin & de Decker Aviation Information



MXMANAGER

MxManager (MxM) is an industry leading aviation maintenance software, enabling the user to track, organize, and control maintenance activities and expenses, including work orders, purchase orders, and inventory functions. Conklin & de Decker has listened to its users for 16 years to create an intuitive system that mimics your daily work-flow. MxM is designed specifically for the aviation maintenance organization, and contains management reports to track costs and labor, forecast maintenance events, effectively manage inventory, and construct accurate budgets. Add as many aircraft and types as you desire, there are no extra fees.

For more information, email Mxmanager@conklindd.com.



PT6A Duplex Fuel Nozzles

Heritage Turbines Fuel Nozzle Recertification, Exchange Kits and Gasket Kits

Simplex and Duplex Nozzle Services

We will recertify your Duplex Fuel Nozzles for a Fixed Rate of \$299.00 Labor Only

Duplex Fuel Nozzle Exchange Kits Priced at \$499.00

Our recertification procedure accomplishes the following:

- √ Cleaning
- ✓ Flow Check
- √ Inspection for Damage
- √ Tip Replacement (We Only Use OEM Nozzle Tips)
- ✓ Full Compliance with M.O.R.E. Program Requirements
- ✓ One Day Turn Time and Exchange Available
- ✓ A.O.G. or special requests are always accommodated



CONTACT US TODAY | 35 Hinckley Road | Hyannis, MA 02601 www.HeritageTurbines.com | PT6@HeritageTurbines.com 1-888-669-9531 (toll free, US) | 508-778-7788 | FAX 508 775-4489

COMPUTERS/SOFTWARE/APPS



Aircraft Maintenance Systems

AIRCRAFT MAINTENANCE SYSTEMS

Aircraft Maintenance Systems delivers a robust modular suite that manages aircraft maintenance and inventory operations. Its customer-proven solutions cover all the maintenance steps to achieve quick release of an aircraft. AMS serves the needs of over 200 aircraft operators, with fixed or rotor wing fleets, as well as Part 145 organizations worldwide.

- Streamline internal workflow using process automation
- Reduce audit anxiety with absolute traceability
- Control operational costs through adapted reporting
- Support customers with online access

For more information, visit www.aircraftms.com or call +1 418 679 5255.

MAINTENANCE TRACKING SOFTWARE

Tdata's latest MTrax

version helps users manage maintenance time. Track all maintenance components

and inspections for an unlimited number of aircraft. One easy entry updates hours, cycle counts or RIN and filters down to all affected components. Print due lists, status reports and component cards at the click of a mouse. Features such as tabs, screen images, and color schemes are customizable. MTrax also has security features and enhanced tracking.

For more information, visit www. Tdata.com or call (614) 885-1169.



COMPUTING TOOLS FOR YOUR MRO

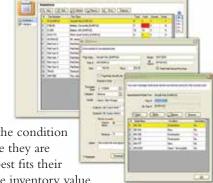
High-performance, all-light readable Rugged xTablets bolster productivity for technicians who work in demanding aviation environments. Get more done, faster with near 100% uptime. Full Windows 8 or 7 OS, solid state drive, bar code scanner, RFID reader, built-in numeric keypad, front/rear cameras, USB / Ethernet ports, GPS, 4G LTE, Bluetooth, MIL-STD810G.

Fully mobile, efficient printing and labeling solutions for the hangar, parts room or ramp. Compatible with Windows and iOS, Brother Mobile thermal, wireless printers connect easily to laptops and handhelds to quickly produce documents and diagrams wherever needed.

For more information contact 800-876-1551, email erikb@flytac.com or visit www.flytac.com

INVENTORY TRACKING

iTrax, a solution designed for the aviation industry, provides the ability to track inventory items including serialized and life-limited consumables and disposed items. It



allows the user to specify the condition of serialized parts to ensure they are utilized in the order that best fits their operation. It can determine inventory value

instantly. With iTrax, parts can be committed before they leave stock. If features a built-in SQL database redundancy to help protect mission-critical inventory data and can export reports to share information with others in the facility instantly or off site via email.

For more information, visit www. Tdata.com or call (614) 885-1169.

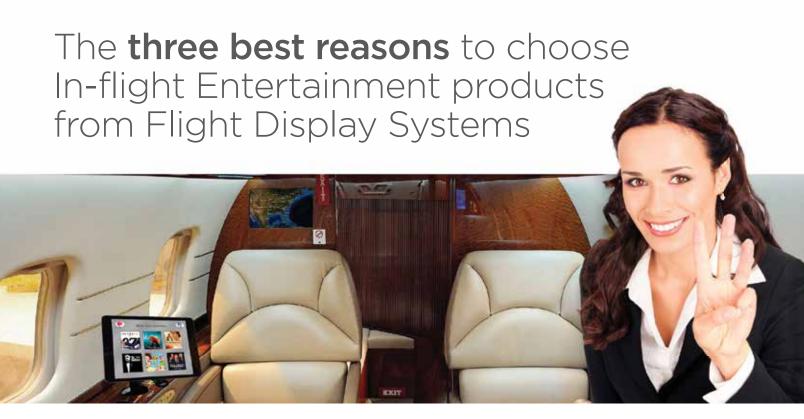


FOD*BOSS SWEEP TRACKER APP

Australian-based Aerosweep PTY LTD, manufacturers of FOD*BOSS, the airfield foreign object and debris sweeper, has launched a new complimentary iPhone App to support the use of its FOD*BOSS Sweeper equipment. Aimed at increasing efficiency of FOD (Foreign Object Debris) collection the new FOD*BOSS Sweep Tracker App also supports the upgraded next generation Phase 3 FOD*BOSS sweeper which was introduced earlier in 2014.

Operations personnel can now, for the first time, track their entire FOD sweeping program by logging on to an online database which, using GPS technology, tracks and logs its user's sweeping operations. The App calculates the distance swept and areas covered by the FOD*BOSS sweeper; it then records this information together with the weight of debris collected by the operator, enabling comparison of one sweep to the next. In addition the user can watch a FOD sweep live via the App, enabling them to compare and monitor FOD Sweeps to ensure all areas of the airfield are covered.

The new FOD*BOSS Sweep Tracker App for iPhones is available to download free from www.itunes.com/appstore by typing in fodboss to the search function.



- **Form Fit Function PLUS** Having a hard time finding the right video or audio component? It's likely that we have the solution. Call us to discuss your project.
- Shorter and more flexible lead times Tired of waiting months for a completion? We are nimble enough to accommodate shorter lead times and special requests.
- **Rock solid components** Take advantage of our 15+ years of experience. We engineer and manufacture rugged avionics products that just work.

Flight Display Systems is reinventing cabin management and in-flight entertainment every day.

Call +1-800-513-1672 to discuss your CMS and IFE challenges.

COMPUTERS/SOFTWARE/APPS

ERP/MRO AVIATION SOFTWARE

PENTAGON 2000 develops, markets and supports a total software solution based on PENTAGON 2000SQL ERP/ MRO system. Its state-of-the-art software system closely conforms to the unique business processes, quality assurance systems and regulatory requirements found in the commercial and military aviation sectors.



From the moment it is installed, PENTAGON 2000SQL provides a complete, user-friendly, feature rich, fully integrated environment that supports all of an enterprise's general business and specific activities — including accounting and financial reporting.

For more information visit www.pentagon2000.com.





PENTAGON 2000 MRO APP FOR APPLE IPAD

Pentagon 2000 Software, Inc., the leading provider of software solutions for the Aerospace & Defense industry, announces the addition of a new heavy maintenance app for the Apple iPad platform. This new native iOS app is the latest addition by the company to a set of existing mobile apps that are fully integrated into the Pentagon 2000SQL™ system.

The new mobile app provides an interactive electronic airframe maintenance work order traveler that includes support for displaying and editing scope card listings, scope card details, required parts, technical publications, tooling, log book entries, discrepancies, and corrective actions. Capabilities for bar code input, labor collection, imaging, multimedia, quality management, regulatory support, and electronic signoffs make the module a valuable addition for repair stations that need an interactive and compact mobile tool to support today's demanding aviation maintenance operations.

For more information, visit www.pentagon2000.com.



FLIGHTDOCS

Flightdocs offers a powerful, yet easy to use maintenance and inventory tracking platform that allows operators to drastically streamline their operations by using the most advanced technology in the industry. Through the use of its iPad App, the only eSignature available to business aviation, and many other tools, its operators have been able to eliminate paperwork, increase transparency, and become extremely efficient, all while saving money on their yearly subscriptions. All of this, backed by 24/7/365 Analyst Support. No voicemails. No answering services. Real People.

For more information, visit www.flightdocs.com or call 1-800-747-4560.

ENGINES & ACCESSORIES



STCS FOR PT6A ENGINES

MORE Company, Inc. provides eight (8) FAA approved Supplemental Type Certificates (STC's) for certain models of PT6A engines to extend the engine TBO to 8000 hours. The MORE STC uses an enhanced maintenance method to find and correct problems in their early stages. The STC's were designed to extend engine life, reliability, safety, and to reduce the cost of operation and ownership. The STC's are fully transferrable, there is no fixed hourly hot section interval, and can be used by private, commercial aircraft or military aircraft.

For more information, visit www.morecompany.net or call 775.782.3346.

REPLACEMENT PARTS AND OVERHAULS

Timken Aerospace Aftermarket provides replacement parts, helicopter drive train

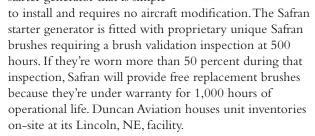


component overhauls, bearing repair and engine overhauls. It services platforms for Model 250, PT6, T53, T56, APU, Bell and Huey. Its global technology resources are focused on enhancing product design and capabilities to meet the most demanding aviation challenges. Its customers benefit from local sales support, personalized service, predictable parts sustainment, convenient exchange programs, in-house mechanical expertise and more.

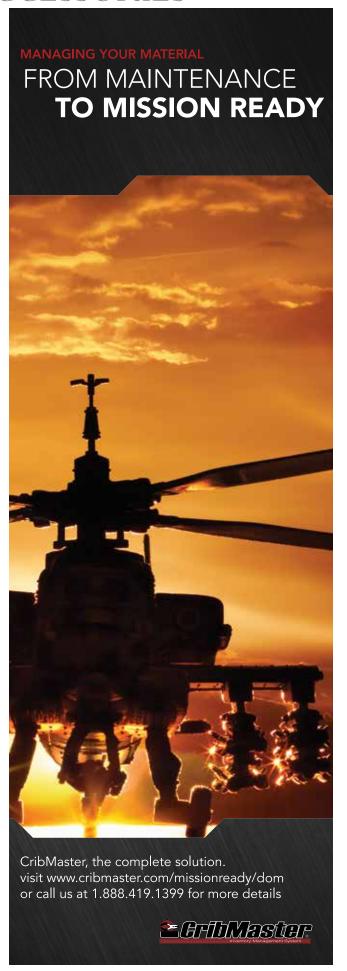
For more information, visit www.timken.com/mro.

STARTER GENERATOR

Safran Power Systems has developed a direct STC/PMA replacement starter generator that is simple



For more information, visit http://blog.DuncanAviation.aero/ Portals/10680/docs/StarterGenerator.pdf.



ENGINES & ACCESSORIES

PMA REPLACEMENT FUEL PUMP

Weldon Aerospace, a division of Weldon Pump that has been producing OEM aircraft pumps since 1942, now offers the 18000 Series PMA drop-in replacement fuel pump for Cessna, Diamond, Mooney and Gippsland



aircraft. The 18000 Series fuel pump is an extremely cost-effective replacement pump rated for continuous duty with consistent flow and low amp draw. It features metal vanes that won't fracture, substantial vacuum draw to aid in vapor clearing, single solid shaft design for durability, and dual shaft seals for extended life. Weldon is ISO 9001:2008 certified and a Production Approval Holder (PAH-FAA). For more information, visit www. WeldonPumps.com.

MILLENNIUM HL SERIES STARTER GENERATOR BRUSHES

MIRAJ CORPORATION introduces the Millennium HL Series starter generator brushes. An extension of its industry leading Millennium Series Long Life brush program, these brushes are formulated from an exclusive carbon compound and are specifically designed for the most demanding 150 and 200 AMP DC



starter generator applications where today's operators can push their equipment to the limits by offering improved performance under the most demanding load conditions and operating environments.

For more information, visitwww.mirajcorp.com.



DART'S TOUGH CORROSION-RESISTANT ENGINE MOUNTS

Made from stainless steel for improved durability, DART's new Replacement Engine Mounts were designed to last in harsh, corrosive environments such as offshore operations. DART mounts are priced lower than the OEM and reduce maintenance costs. Its mounts are direct replacements for OEM engine mounts and can be individually replaced as required to minimize operator investment and increase convenience. DART mounts are available for Bell 206A/B, 206L and 407 model aircraft. The Replacement Engine Mount is approved by Transport Canada, FAA approval to follow. For more information, visit www.dartaerospace.com.



FUEL PUMPS

RAPCO FAA-PMA approved fuel pumps are dynamically balanced for reduced vibration and anodized to protect against corrosive elements for a long service life. New RAPCO fuel pumps are offered with no core charge and a buyback program is available. RAPCO fuel pumps offer exceptional value and are backed by warranty.

- Airborne New RAPCO FAA-PMA replacement or overhauled Airborne fuel pumps with 8130-3
- Dukes Overhauled fuel pumps with 8130-3

For more information, visit www.rapcoinc.com.

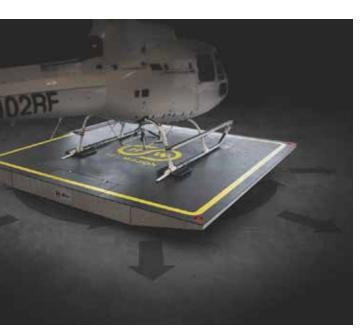
GROUND SUPPORT EQUIPMENT

28-VOLT DC RAMP CARTS

Powervamp's 28 volt DC Coolspool ramp carts are designed to replace diesel GPUs or fixed and semi-mobile transformer rectifier units (TRUs).

Where no mains power is present or noise curfews prohibit use of diesel GPUs, they are a highly efficient, low cost power source – operating at a fraction of the cost of a diesel GPU, yet able to deliver the same power and turbine starting output.

These large, new generation, powerful, heavy-duty battery carts provide a combination of instant high amperage with pure DC wave form and full mobility, low initial investment and extremely low operating costs. *For more information, visit www. powervamp.com.*



CHANGING THE WAY YOU MOVE YOUR HELICOPTER

The HeliWagon is a wireless remote controlled helicopter landing dolly that will change the way you move your helicopter. It is the most advanced mobile landing dolly in the world, enabling the pilot or ground crewman to have 360 degree walk around visibility with 100% positive control during aircraft movement on the ground.

oolspool 260

The HeliWagon is a fully-contained electronic, rechargeable, motorized heli-ground transport system with 'wireless remote control' and 'tethered control' capability engineered to provide an extremely stable and safe landing platform for light to mid-sized skid helicopters.

Industrial grade casters and drive wheels are designed to comfortably traverse minor changes in grade and clear low obstacles. The deck surfaces are coated with a thick, tough, durable and nonskid polyurethane liner that is resistant to fuels, hydraulic fluids, and other caustic chemicals.

The HeliWagon is an innovation that simplifies and saves time, labor, and costs of handling your helicopter while it's on the ground. For more information, visit www.heliwagon.com.

START PAC LIGHT-WEIGHT POWER SUPPLY SOLUTION

StartPac announces the release of the Start Pac® Model 53300, a powerful 300 amp power supply that weighs only 18 kilos (40 lbs).

The unit is designed for maintenance and to power up various functions such as inverters, avionics, GPS and air conditioning so is perfect for maintenance operation or field based operators as well as business jets, medical evacuation, police, fire or rescue operations with high draw aircraft systems.

Start Pac applied the most advanced and latest power supply technology to achieve the greatly reduced size and weight.

Within 2 months of launch, 30 different companies in 12 different countries have invested in the Model 53300.

For more information, visit www.startpac.com/products/aviation/model-53300/.



GROUND SUPPORT EQUIPMENT

ELECTRIC TOWBARLESS TUGS

Tronair offers environmentally friendly JETporter electric towbarless tugs. Models include the JP30, JP75, JP100S, with towing capacities of 30,000 lbs, 75,000 lbs and 100,000 lbs respectively, and the JP100SSC with it's patented SOFTCAPTURE® cradle. Move your units safely and efficiently with these rugged, compact,

maneuverable units.

Innovation, quality, and exceptional customer service: Tronair continues to be the premier supplier for ground support equipment. With a diverse and unparalleled GSE product line, Tronair demonstrates uncompromising value and dependability, ensuring its customers worldwide see it as a trusted partner.

For more information, visit www.tronair.com.

The *NEW* Hawkeye **12** Video Borescope!



We've improved the image quality in the new Hawkeye® V2 with a higher resolution, more light sensitive camera, delivering bright, crisp, clear images! The new 5" LCD monitor provides comfortable viewing, and intuitive, easy-to-use controls, allow photo and video capture at the touch of a button! We've increased the 4-way articulation range, and improved the feel. It's still small, lightweight, portable, delivers great image quality, and is priced starting at only \$8995. Available in 4 and 6 mm diameters. Optional 90° Prism and Close-Focus adapter tips available.

Made in USA

Gradient Lens Corporation*

gradientlens.com/V2

800.536.0790



ALBERTH AVIATION BOTTLED WATER CART

Features and benefits:

- Lowest-maintenance potable water cart available
- Transfer bottled water directly to aircraft
- 4.5 GPM electric water pump
- Built-in 12 volt battery and charger
- Powder coated frame, stainless hardware
- Transports four 5-gallon water bottles (shown)
- Six-bottle cart and several colors available

Alberth Aviation's other quality-built GSE:

- Lavatory Service Cart
- Hydraulic Wheel/Brake Dolly
- Tire Inflation Cage
- Air Conditioning Cart
- TKS Fluid Cart

Available Pre-owned GSE:

- Ground Power Units
- Tripod / Axle Jacks
- Hydraulic Power Units
- Towbars / Heads
- Work Stands
- Test Equipment

For more information, visit www.AlberthAviation.com, 1-800-821-9811 or email Sales@AlberthAviation.com.

INSPECTION & TEST EQUIPMENT



RVSM AUTOMATED PITOT STATIC TESTER WITH DIGITAL AND TOUCHSCREEN REMOTE

Laversab, Inc. introduces two new Automated Pitot Static Testers which are designed specifically for small jets and helicopters.

The Model 6200 has been designed for non-RVSM aircraft including helicopters.

The Model 6250 is fully RVSM compliant and is the ideal tester for small RVSM Jets.

Both testers are used to perform accuracy and leak checks. The high accuracy of the pitot output is ideally suited for checks at low airspeeds. Equipped with a large sunlight readable LCD, a touch screen and a redundant keyboard, these testers are easy to use. The 'Profiles' feature allows 20 different test profiles with 50 test points each to be stored in the testers, adding to their convenience. Both testers can be ordered with an internal 8-hour battery, making them completely portable. Additionally the wide operating range option allows them to be usable in any environment. These features along with an attractive price point and Laversab's unparalleled customer support give these testers exceptional value.

For more information, visit www.laversab.com.

PORTABLE VIDEOSCOPE

The 4mm PVRS-I series portable videoscope from Borescopes-R-Us provides high-resolution video images.

With the use of a joystick, articulation can be used in all ways to make inspection applications easier. On-board image capture and video recording capabilities are two of the standard features.

For more information, visit www.borescopesrus.com.





Remote visual inspection doesn't have to be complicated and costly. Experience the NEW compact FreedomView® LED Videoscope from Optim LLC with its patented, integrated LED light source. The FV Videoscope offers greater flexibility, while providing exceptional light quality and visual clarity so you can perform a wide range of non-intrusive, non-destructive visual inspection tasks virtually anywhere, quickly and easily.

The FV Videoscope offers a durable and intuitive design made for real world conditions with a tungsten insertion shaft, glare reduction touchscreen and easy to use control functions.

For more information, visit www.optim-llc.com or call (800) 225-7486.



PITOT STATIC TEST EQUIPMENT

PITOT/STATIC ADAPTERS AND EQUIPMENT

Cobra Systems is the leading American manufacturer of Pitot/Static adapters and associated equipment serving the world's Commercial, Corporate, and Military Aircraft. It is a Veteran/Woman Owned Small Business that proudly makes high-quality products with a rapid turnaround time. Our Pitot / Static adapters are well-built with American ingenuity, American components, and American labor. It also sells seal and spacer kits, lubricating fluid, military bags, pitot covers, hose assemblies, streamers, and custom accessory kits. In addition, it has the capabilities to repair and calibrate not only its own equipment, but its competitors as well.

For more information, visit www.cobrasys.com.

INSPECTION & TEST EQUIPMENT

REFRESH YOUR SKILLS. EXPLORE OUR FACTORY.



Continental Motors has developed the Aviation Technician Advanced Training Program for certified aviation technicians.

- Comprehensive refresher for certified technicians on our current production piston engines
- Highly experienced instructional staff
- Entire Continental Motors factory is at your disposal for a hands-on learning experience

For complete details including course topics, agenda and hotel information, please visit continentalmotors.aero/
Factory_Services/Factory_Training/

Or call 888-826-5465



Continental Motors

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vote Now at www.thinkglobalflight.org and help our partners
Win an Education Grant!



OLYMPUS IPLEX RX INDUSTRIAL VIDEOSCOPE

Olympus has added stereo measurement capability to its IPLEX RX industrial videoscope.

The optional advanced Stereo Measurement feature captures image information through two parallax lenses that enables the inspector to make accurate measurements of inspected objects from any angle. To help increase workflow, the newly implemented screen switching function allows easy detection of defects with a large, single screen and then quick shift to measurement view. Stereo Measurement allows the inspector to analyze length or distance, point to line, area/circumference, or depth of a given defect for repeatable and quantifiable reporting. Additionally, our unique Spot–Ranging™ feature on the IPLEX RX, the industry's only real-time tip-to-target distance measurement tool, navigates the scope tip to the optimum distance from a target for the most reliable measurement on the first try.

For more information, visit www.olympus-ims.com.

TOOL CALIBRATION SERVICES

Corporate Air Parts Inc. offers current clamps (clamp meters) which are used to detect current in wires. CAPS recently obtained the ability to calibrate these units after procuring a 50-turn current coil from Fluke. This current coil is used in succession with its calibrated multi meter and multiproduct calibrator which is used to calibrate other equipment like multi meters and thermocouples. The clamps are checked at various points, similarly to multi meters.

For more information, visit www.corpairparts.com or call (818) 997-0512 and ask for the tool calibration lab.





ULTRA-POWERFUL UV LEAK DETECTION KIT

The Spectroline® MLK-35A MAXIMA™ Leak Detection UV Kit pinpoints the exact source of leaks in hydraulic, engine oil and aircraft fuel systems. The kit features the super-powerful MAXIMA ultraviolet lamp and an 8 oz (237 ml) bottle of Aero-Brite™ universal fluorescent dye, which locates all leaks in petroleum- and synthetic-based aviation fluid systems. The MAXIMA lamp's state-of-the-art Micro Discharge Light (MDL) technology delivers up to 10 times the UV-A output of conventional High Intensity Discharge (HID) lamps.

The MAXIMA is so powerful that it can be used in direct sunlight. This makes it ideal for outdoor inspections on tarmacs and in open hangars. The ergonomic design and light weight of the lamp head — only 21/2 lbs (1.1 kg) — allows it to be held for long periods without causing stress or fatigue. The lamp's instant on/off/restrike reduces inspection time because it eliminates the need for warm-up.

Also available is the MLK-35MA lamp kit, which contains a 12-volt rechargeable battery pack, as well as AC and 12V DC cord sets. In addition to the lamp and dye, both kits contain UV-absorbing glasses, fluorescence-enhancing glasses and an 8 oz (237 ml) spray bottle of GLO-AWAYTM dye cleaner, all packed in a rugged carrying case.

For more information, visit www.spectroline.com.

MICROVIB II AIRCRAFT VIBRATION CONTROL SYSTEM

Dynamic Solutions Systems, Incs designed and manufactures the MicroVib II Aircraft Vibration Control System. The MicroVib II System is preferred and used by customers throughout the world in support of track/balance, propeller system balance, engine vibration analysis, and airframe vibration analysis.

For more information, visit www.dssmicro.com.

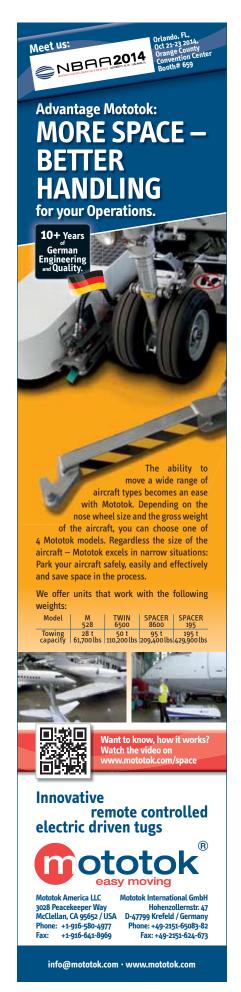


DIGITAL AIRCRAFT CABLE TENSION METER

Tensitron offers the ACX-1, its 5th generation Digital Aircraft Tension Meter. The ACX-1 uses the latest technology, software and design improvements:

- Data logging feature is standard
- Numerous entries can be stored for later viewing
- Data can be serially exported with optional serial communication feature
- Graphical, set-point feature allows user to define the acceptable tension range
- Select tension values to indicate in Lbs, daN or KG.

For more information, visit www.tensitron.com.



INSPECTION & TEST EQUIPMENT

BK6000 DIGITAL BORESCOPE

Snap-on Industrial's BK6000 video/still recording digital borescope records and plays back still images and video clips on a 3.5-inch screen.

Sinap an

Features of the BK6000 include:

- Capturing still images at 740 x 480 resolution
- 2x digital zoom
- 8.5mm diameter imager head fits into tight places
- High-intensity LEDs direct light where it's needed
- Mini-USB connector for uploading to a computer
- Rubber over mold on all contact/gripping areas
- Stand and hanger to allow user to station device
- Removable, rechargeable Lithium-ion battery pack
- 120v AC plug in
- Two-year warranty

For more information, contact Scott Steward at (561) 212-6404, or email scott.b.steward@snapon.com. For general Snap-on Industrial inquires, call (877) 740-1900 or send email to order@snapon.com.

DIGITAL OPTICAL MICROMETER

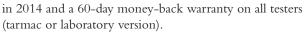
The 8400K Digital Optical Micrometer is a portable tool for depth measurement and visual inspection. Quickly and confidently assess the severity of scratches, pits, dings and other damage on components and parts. When specific tolerances apply, exact measurements are essential. Make "repair or replace?" maintenance decisions with confidence; improve safety and avoid using substandard parts. Save resources and avoid unnecessarily scrapping serviceable parts. Products are made in the USA and trusted by aircraft MRO facilities, military bases, and laboratories around the world.

For more information, visit www.jchadwickco.com.

AIR DATA TEST SET

The ADSE743 RVSM air data test set from ATEQ USA features thermo-regulated pressure sensors, pneumatic quick disconnects, a remote touch screen and easy test data back up. It comes with a two-year standard warranty, free on-site setup and training and free loaners when calibration is needed. ATEQ USA offers the

next calibration for free



For more information, visit aviationsales@atequsa.com or call (734) 679-5575.



VIDEO BORESCOPE

The Hawkeye V2 video borescope offers greater field of view (FOV) and depth of field (DOF). The wider 70-degree FOV allows more of the inspection area to be visible to the user. The "deeper" DOF allows sharp focus of objects as close as 15 mm, up to infinity. With the optional close-focus tip, users can have sharp focus of objects from 4 to 22 mm. The V2 is available in diameters of 4 and 6 mm, offers fourway articulation and is made in the USA.

For more information visit www.gradientlens.com.



- Some recently introduced phones and laptops are WATERPROOF - thus preventing water from reaching the cells of the battery.
- Sometimes, large quantities or NO WATER is readily available!
- You will likely need to HOLD the bag upright for the water to remain in the bag.
- Information is available that says Li-lon batteries don't react with water.
 Online videos from multiple sources indicate otherwise!
- Bags that don't properly seal produce excessive SMOKE – requiring the need to use masks.
- Many of the "fire containment" bags available have NOT BEEN BURN TESTED or Certified.

PROVEN & TESTED

NO WATER required

- Tested with an entire laptop case, keyboard and all related combustibles.
- Tested for Industrial Energy Products (IEP, Thomas Connolly/ Owner), along with several other candidate products, and proven to contain laptops by the FAA at the Atlantic City Tech Center in 2007. It was the ONLY product that passed the 2007 test and again proven to perform as required in 2008 round of tests in which it was the only candidate the FAA found worthy of retesting.
- Designed to contain a PED that reaches thermal runaway and contain it until it has burned itself out.
- By definition the product is approved since it fulfills all required parameters set forth by the FAA (contain fire, sparks & flames) WITHOUT WATER.
- Models include; Laptops, Flight Deck Tablets, Defibrillators and Cell Phones. All models are shielded to contain cellular signals.







BAKER AVIATION MAINTENANCE & PARTS SALES

4700 Glenn Curtiss Dr. | Addison, TX 75001 972-248-0457 | 972-248-7215 FAX | Ask for Ray Goyco, Ray@baker-aviation.com FAA PART 145 REPAIR STATION CERTIFICATE # 5BVR011C

D.O.M. MAGAZINE'S CONTENT IS

SPOT ON!

If you are an aviation maintenance manager, you want information on how to be a better manager and leader. Other magazines are barking up the wrong tree when it comes to relevant content for you. Only *D.O.M.* magazine's editorial is "Spot" on when it comes to the job-related content aviation maintenance management





INSPECTION & TEST EQUIPMENT



THE LEGACY CONTINUES — HELICOPTER BLADE TRACKING DEVICE

The Aviation Division of Technology for Energy Corporation (TEC) offers the TraX helicopter blade tracking device. The device features hands-free operation. The TraX reduces the time to complete a typical rotor tracking application, while decreasing fuel consumption and cycles. The TraX couples well with any of the current ACES Systems analyzers (2015, 2020 or 4040).

For more information, visit www.acessystems.com.



Make your visual inspection easier! Machida borescopes offer inspection solutions at all price points. Visit Machida online to learn whi it has been industry leaders for almost 40 years.

- Engine & FOD kits
- Borescope kits
- Videoscope kits
- Custom scopes
- Rigid Scopes

For more information, visit www. machidascope.com, call (800) 431-5240, or email Info@machicascope.com.



MAINTENANCE TRACKING
FLIGHT OPERATIONS
DOCUMENT VAULT
INVENTORY MANAGEMENT

Today's aviation record keeping is antiquated and inefficient. It can impact productivity, cause errors, and result in costly downtime. The solution: SkyBOOKS Aircraft Management System—a web-based maintenance tracking, flight operations, and document archiving program. This innovative, online solution automates most paper records, giving you access to critical information anytime, anywhere. It's safer, more accurate and protects the value of the aircraft. **866.929.8700 I skybooks.com**

AVIATION MANAGEMENT SOLUTIONS

A Textron Company

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INSPECTION & TEST EQUIPMENT

5 Letter Word Meaning "Certified Cabin **Component Repair**"



Save Over Cost Of Replacement—

Seat Frames | Tables | Hot Liquid Containers Toilet Units | Seat Actuators And More!

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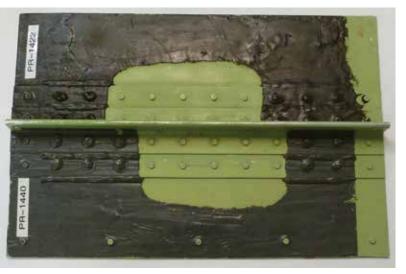
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For the rest of the story visit www.DuncanAviation.aero/experience/scottg.php.



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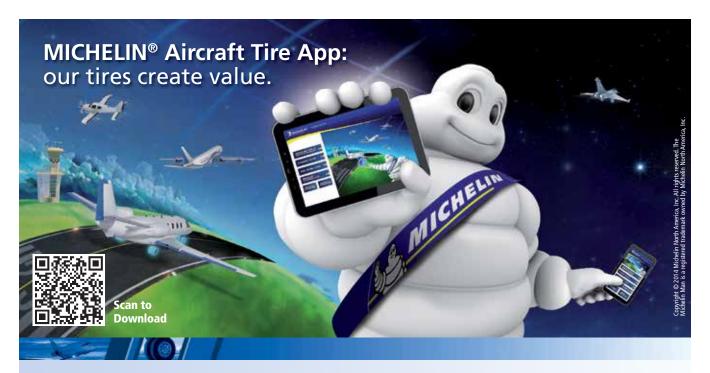
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SAFETY EQUIPMENT & APPAREL



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- · Quick installation and removal
- Does not hinder inspection on aircraft
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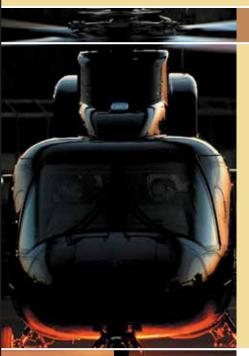


VACUUM ANCHOR

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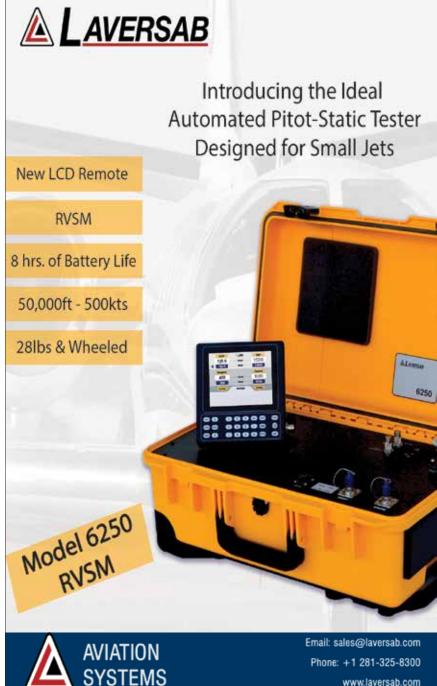




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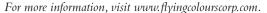
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AvFab provides inspection, repair and overhaul of corporate aircraft interior parts and components, and is an FAA-PMA manufacturer of custom aircraft seating. AvFab's sister company, Central Airmotive, is a comprehensive supplier of Original Equipment Manufacture interior products such as seats, divans, tables, toilets, cabinets and dividers. Central Airmotive currently has over 90,000 sq. ft. of OEM seats and cabin components. Together they represent a "one-source" solution for almost any corporate aircraft interior need. For more information on any other product or service offered by AvFab, please visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.



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DFW INSTRUMENT CORPORATION

DFW Instrument Corporation announces that it has become an authorized dealer for Rockwell Collins. DFW Instruments is located on the third largest general aviation airport in the country, Addison Airport, Texas. DFW provides full flight line avionics troubleshooting support, overhauls, and repairs, along with a large rotable inventory to meet your demanding AOG needs. Its Rockwell Collins capabilities consist of Flight Line Support, Rotables Exchange / Rentals and the CASP Program. For more information, contact James Zollo at (214) 217–7600 or email james@dfwinstruments.com.





NVG MAINTENANCE SERVICE

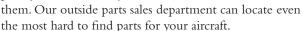
Night Flight Concepts (NFC), the industry authority for Night Vision Systems (NVIS), offers a range of Night Vision Goggle (NVG) Maintenance Services. These cost-effective service options – Inspection, Repairs, Upgrades and "No Worry" Warranty – extend the life of existing NVG equipment, accelerate a return on investment, and improve the safety, efficiency and performance of client operations.

- Ensure strictest compliance with industry regulations and standards
- Improve processes and outcomes with FAA-certified content and NFC best practices
- Reduce NVG inspection and repair turn-around times
- Leverage NFC's qualified team and certified Part 145 NVG Repair Station (#N5ZR113B.)

For more information, call 888-632-8764 or visit www. nightflightconcepts.com.

RBR MAINTENANCE INC. PARTS SERVICE

With hundreds of parts already in stock and available, RBR has the parts you need, when you need



Give RBR a call and let them show you why they should be your first choice for aircraft parts and services in the Texas region.

Visit www.rbrmx.net to download the company's extensive list of in-house parts, or call Chris Lesniak at (214) 351-6604 to learn how RBR can get you back in the air.

AVIATION FABRICATORS (AVFAB) SEAT RECLINE ACTUATORS



RBR

AvFab offers repair and overhaul services for nearly every actuator made. Their latest addition is the Enidine "Ultraloc" actuator making AvFab the first Enidine actuator overhaul facility in the world. Units serviced include P.L. Porter, Enidine, and Roton. Features include an exchange program, 1-year warranty, and value priced repairs and overhauls. Lead time is typically three working days. Please visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.

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WEST STAR AVIATION

West Star Aviation, Inc. specializes in the repair and maintenance of airframes, windows, and engines, as well as major modifications, avionics installation and repair, interior refurbishment, surplus avionics sales, accessory services, paint and parts. In addition to its facilities in East Alton, IL; Grand Junction, CO; and Columbia, SC, West Star Aviation runs the maintenance operations at Aspen-Pitkin County Airport in Aspen, CO and at Spirit of St. Louis Airport in Chesterfield, MO. West Star Aviation, Inc. is an industry leader in technical experience and expertise while providing world-class customer services in all the organization's divisions.

For more information, visit www.weststaraviation.com or call 800-922-2421.



BOCA AIRCRAFT MAINTENANCE

Since the inception of Boca Aircraft Maintenance, LLC. (BAM), located in Boca Raton, FL, the company has continued to expand capabilities and grow within South Florida. The most recent addition to its growing list is the Rockwell Collins dealership.

With satellite locations at Palm Beach International and Opa Locka Executive airports BAM continues to support new customers, both domestically and abroad.

While intently focused on supporting Dassualt Falcon jets, BAM is also well versed in maintaining the Bombardier business aircraft product line, and holds the coveted Gold Authorized Service Center for the Eclipse jet.

Whether your aircraft is needing a FANS solution, WiFi convenience or scheduled inspection BAM is your source where its motto remains, "It is not an inspection, it's a vacation."

For more information, visit www.bocamx.com.



or 1-800-767-6899

AVIATION FABRICATORS (AVFAB) FALCON CREW SEAT **REPAIR**

AvFab Seat Repair was designed to provide an FAA Approved repair to the Falcon seat structure making it "stronger than new". Many of the original brazed seat frames are cracked and even broken. This repair substantially saves time and money when compared to ordering a replacement base or seat from the factory. The repair is done at the AvFab facility, and great care is taken to preserve the chair foam and covering so they can be reinstalled after the repairs have been accomplished, if necessary.

For more information, visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.





BALANCING TOOLING AND SERVICES

Vibration Solutions North (VSN) is an industry leading balancing technology company offering balancing service, balancing training and balance tooling to industries with critical balancing requirements.VSN's patented technology, Kin-DexTM, provides companies with balance tooling which can help reduce errors, decreases operational time and is simpler to use. This improved operational efficiency assists OEM's and MRO's in optimizing production lines, saving them valuable time, money and resources.

VSN is currently inviting MRO facilities to join the Legacy Engine Tooling Program, which allows MRO's the opportunity to try out this new tooling in a risk reduced environment.

For more information, visit www. VSNorth.com.



INDUSTRY ECONOMIC DATA

The Aeronautical Repair Station Association (ARSA) provides a comprehensive economic review of the maintenance, repair and overhaul (MRO) marketplace. The report provides a review of the civil maintenance, preventive maintenance and alteration markets with a focus on the heavy airframe, engine, component and line maintenance segments.

For more information, visit www.arsa.org/news-media/economic-data.



AVIATION FABRICATORS (AVFAB) AIRLINE STYLE SEATING

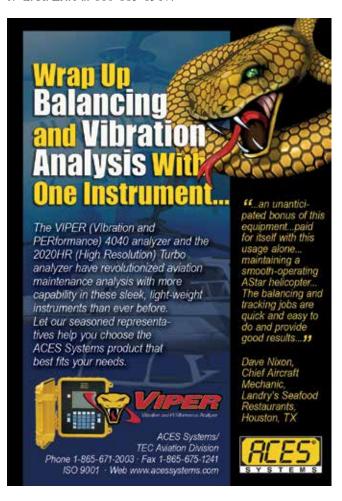
Econo-Seat

Attractive High Density (Commuter) "No Maintenance", lightweight airline seat. AvFab's Econo-Seat offers maximum capacity in any King Air. The most reliable and durable King Air high-capacity Airline Style Seating. Can be delivered with upholstery.

Traveler Seat

The Traveler Seat is another "No Maintenance", lightweight airline style seat offered by AvFab. Provide your passengers with increased knee and legroom with the enhanced and upgraded version of the Econo-Seat. Traveler Seat is available for all King Airs and can be delivered with upholstery.

For more information, visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.







AVIATION FABRICATORS (AVFAB) TOILET REPAIR

AvFab has an FAA-approved repair process for most of the Monogram, Weber, Koehler, Alamo and Aircraft Technologies flushing units. We can even repair component parts like tanks and valves when the repair of the entire flushing unit is not required. Our repair process brings the units to "better than new" condition through the development of many PMA parts used in the process to improve quality and durability at a much lower cost than original parts replacement. All repaired units come with the SAME WARRANTY AS NEW units! Avfab has an extensive inventory of replacement parts, components and units available for exchange to further improve turn time. Please visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.



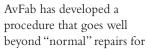


FURNACE SUPPORT AND TRAINING

Ipsen's aftermarket support team offers an array of maintenance must haves when it comes to preventing or dealing with production mishaps. The aftermarket support team provides replacement or spare parts and a variety of parts kits designed to match a wide range of needs. They also offer repair services and training should assistance be required. The team is also able to handle non-Ipsen brand furnace parts in need of replacement or repair. Ipsen also designs individualized preventative maintenance programs, coordinates Ipsen U trainings, provides installation services and offers a global team of field service engineers for expert service anywhere in the world.

For more information, visit www.ipsenusa.com.

AVIATION FABRICATORS (AVFAB) BEECH KING AIR TABLE REPAIR





Beech King Air Tables, adding structure, materials, and adhesive in strategic areas so expertly that the tables are much stronger than when they were new. AvFab tailors the refurbishment to fit the needs of each individual customer with three different "level of repair" choices. Normal lead time is 5 to 10 working days, and loaner tables are available too.

For more information, visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.

RBR MAINTENANCE INC. FLATE-RATE PRICING ON AILERON REBALANCING ON HAWKER 800S WITH API WINGLETS

Aileron rebalancing is the solution for FAA issued Airworthiness Directive limiting winglet-equipped 800-series Hawkers to



limit maximum permissible altitude to 34,000 feet. RBR can rebalance your ailerons and remove the limitation.

Aileron rebalancing can be done stand-alone or during other scheduled maintenance. Lead time is based on kit availability with aircraft downtime being five business days. To learn more about RBR's flat-rate pricing, contact James Noe at 817-614-9513.

For more information, visit www.rbrmx.net or call (214) 351-6604.

AIRCRAFT PROTECTION PROGRAM

Av-Guard's aircraft protection program covers all aircraft and helicopters registered in the United States and Canada and which have been manufactured within the last 35 years.



The coverage includes airframe components, systems, engine(s), engine accessories, APU, TRs, prop(s), rotors and all avionics. Coverage also includes parts, labor and AOG (if applicable). No enrollment fees, buy-in fees, hourly fees or transfer fees apply. There are no costly inspections and there is one annual premium. Enrollment takes roughly 10 minutes and the aircraft is covered that same day.

For more information, visit www.FlightSupportGroup.com/Av-Guard or call (386) 767-1200.

AVIATION FABRICATORS (AVFAB) COFFEE BREWER REPAIR

AvFab is FAA approved to repair and overhaul most series of coffee brewers used in aircraft. Lead time is greatly reduced when repair services are utilized over replacement. All repairs are done in AvFab's facility by experienced technicians, and the repaired unit will give you the same level of service you would expect from a new one.

For more information on this or any other product or service offered by AvFab, visit www.avfab.com or call Jeff or G. R. Lowe at 660-885-8317.





CORPORATE AIRCRAFT SUPPORT

Dallas Airmotive Services (DAS) is an FAA Part 145 repair station that provides support for corporate aircraft operators through the overhaul and repair of composites, structures and assemblies. Specializing in thrust reversers, control surfaces, engine cowls, pylon and floor panels, as well as radome repair and testing, DAS is certified on Bombardier Learjet and Challenger, Gulfstream, Piaggio, Embraer, Boeing and Hawker Beechcraft and Beechjet components .In addition, DAS has cultivated a diverse list of active partnerships within the aviation industry, including leading OEMs. Located just south of Dallas Love Field airport, DAS can support aggressive turn times while maintaining high quality and providing competitive prices.

For more information, visit www.dasvcs.com or call (972) 723-3164.







HEAVY DUTY AIR HOSES

HBD/Thermoid, Inc. manufactures a variety of heavy duty Impact Tool Air Hoses.

Designed for tough service station and shop air tool applications, these hose products feature an EPDM tube and cover with a four spiral polyester reinforcement that keeps the hose kink resistant and flexible in extreme temperatures. Their covers are resistant to abrasion, weathering, and ozone. Thermoid Impact Air Hoses are available coupled with brass fittings or uncoupled on reels. They are rated at 250 psi working pressure and can be ordered in a variety of lengths.

For more information, visit www.hbdthermoid.com or call (800) 543-8070.

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TUFTEX DUCTING

For leaf removal to street cleaning, choose TUFTEX®. TUFTEX Ducting can handle all your clean up and material handling needs. TUFTEX offers you:

- · Ducting for light to heavy-duty applications
- Variety of Lengths and ID Sizes (3" to 18" or more)
- Effective Temperature Range (- 40°F to +280°F)
- Products for gravity or positive/negative pressure applications
 - Superior abrasion resistance, long -term service & low maintenance

HBD/Thermoid, Inc. produces ducting for industrial air movement, leaf removal, and more. From FlexKing to custom, its products can handle just about any job.

For more information, visit www.hbdthermoid.com or call (800) 835-0682.

ACCESS LADDERS SIMPLIFY AIRCRAFT MAINTENANCE

While performing maintenance or other work on aircraft, the equipment personnel use is a key factor for optimal results.

Ladder Industries[™] manufactures custom access ladders that create safe and accessible work spaces to accommodate specialized applications such as plane engines, nose gear, and helicopters (shown left). By choosing Ladder Industries, you will gain:

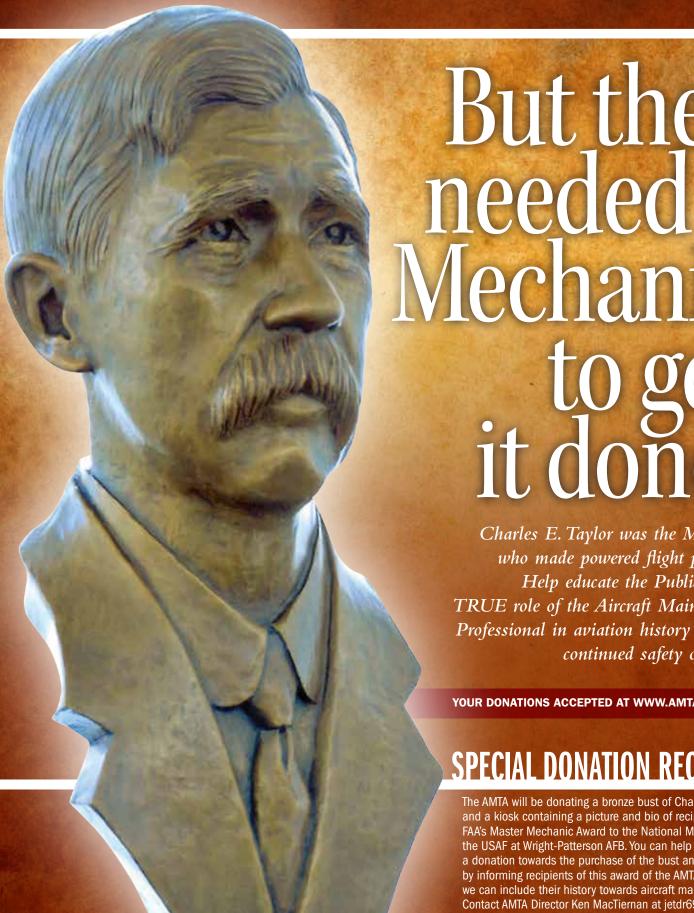
- · Safe and accessible work spaces for employees
- Custom designed access ladders that prohibit contact with aircraft or machinery



The designs of Ladder Industries' products reflect the complexities commonly found in the work environments that aircraft present.

To learn more about what Ladder Industries can do for you, visit www.ladderindustries.com/aerospace.html.

THE WRIGHT BROTHERS MAY HAVE WANTED TO FLY



But they needed a Mechanic to get it done!

> Charles E. Taylor was the Mechanic who made powered flight possible! Help educate the Public on the TRUE role of the Aircraft Maintenance Professional in aviation history and the continued safety of flight!

> YOUR DONATIONS ACCEPTED AT WWW.AMTAUSA.COM

SPECIAL DONATION REQUEST:

The AMTA will be donating a bronze bust of Charles E. Taylor and a kiosk containing a picture and bio of recipients of the FAA's Master Mechanic Award to the National Museum of the USAF at Wright-Patterson AFB. You can help by making a donation towards the purchase of the bust and kiosk or by informing recipients of this award of the AMTA's efforts so we can include their history towards aircraft maintenance. Contact AMTA Director Ken MacTiernan at jetdr69@gmail.com or at (619) 395-6681 for details.

SHOP EQUIPMENT



SPIKA WORK PLATFORMS AND MAINTENANCE STANDS

Spika's work platforms and aircraft maintenance stands continue to set the standard with high quality manufacturing and the most innovative designs of all stands available to commercial and military industries. Its platforms provide the technician with efficient access to upper-level service zones, improving overall productivity while providing critical fall protection and ensuring a safe work environment in accordance with OSHA 1910. Spika offers daily maintenance stands, phase maintenance stands, and custom stands designed for your unique requirements.

For more information, visit www.spikawelding.com.

TURBO PURE WATER XQ-1400 TURBINE RINSE SYSTEM

The Turbo Pure Water XQ-1400 is designed to provide the highest purity water required to meet Turbomeca and other manufacturers' specification for helicopter turbine final



rinse. This system uses multiple water treatment processes to consistently deliver water of a very high purity.

Core to the system is the distillation system, which produces consistently high purity water. The distilled water is polished with ion-exchange and fitted with purity alert monitors. The system is now available to withstand high corrosion environments and can be customized to unique condi-

tions experienced in some helicopter operations locations.

For more information call TRACE Worldwide at (310) 791-5500, email sales@traceww.com or visit www. TraceWW.com or call Pure & Secure LLC at (402) 467-9300 x327, email info@turbopurewater.com or visit www. TurboPureWater.com.



MOBILE WORK PLATFORMS

Improve safety and productivity in elevated industrial work areas. RollaStep, ErectaStep, and YellowGate turnkey mobile work platforms, stairs, gates, and crossovers support safety compliance and deliver fall protection that ships same day and is easy to maneuver and operate. Manufactured using precision laser technology and a patented modular design, the systems have superior quality, durability and can be easily reconfigured and repurposed as a plant's footprint changes. For more information, visit www.rollastep.com or call (888) 878-1839.



SAFETY STEPSTOOLS

Still using milk crates in your hangar? They're a lawsuit waiting to happen. Replace them now with Shure Steps' safe and tough step stools.

For more information, visit www.Shure-Step.com.

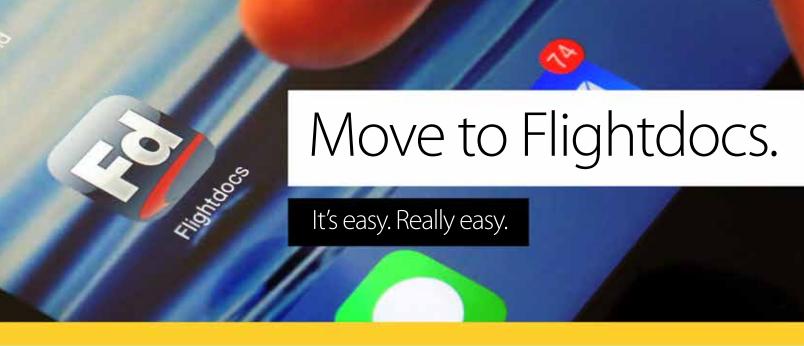
EXPLOSION PROOF LIGHT

This explosion proof light from Larson Electronics (part # EPLCD-48-2L-LED) is U.L. approved Class 1&2 Division 1&2, making it an ideal lighting solution for aircraft MRO, aircraft hangers, aviation maintenance, aviation services.

spacecraft preparation and support operations. The 4 foot long, 2 lamp LED light is mounted on a mobile dolly cart style platform to provide easy portability. This configuration allows operators to wheel this light next to the target or lay it flat and push beneath the target. The two 24 watt LED lamps are T6 temperature rated, provide 4,320 lumens and have a lamp life expectancy of 50,000+ hours.

For more information, visit www. larsonelectronics.com, call (800) 369-6671 or email sales@ larsonelectronics.com.

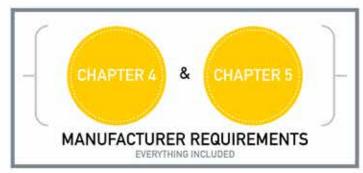




Here's Why

Our enrollments team handles all of the work. We manage the migration from start to finish, and review your data against the latest OEM requirements. To learn more about making the move, visit www.flightdocs.com/enrollments, or give us a call.











LED-EQUIPPED CEILING FAN

The Powerfoil X LED from Big Ass Fans is an LEDequipped industrial ceiling fan that delivers as much light as a 400W metal halide, covering the entire diameter of the fan while using less than 175W. It directs light where it's needed most without shadowing and reduces energy consumption. This durable, quiet and effective industrial ceiling fan generates huge volumes of gentle air movement using a 1-2 hp motor.

For more information, visit www.bigassfans.com.

PORTABLE LADDER

All Metal's PF-01 portable ladder is lightweight and compact so it can be stored in your aircraft, making it readily available when needed.

- Extends up to 10 feet and weighs less than 30 pounds
- Primary use is for light maintenance in the field and pre-flight checks
- Will work on any aircraft
- Suite for maintenance on Robinson and other small helicopters, as well as any business jet maintenance less than 10 feet high
- Use to check engines, windshield and top of fuselage

For more information, visit www.allmetalms.com.



FALL PROTECTION SYSTEM

Rigid Lifelines' Griffin portable fall protection system is moved easily with either a forklift or small towing device and can be moved to virtually any location where workers need fall protection while working at dangerous heights. Different leveling tools are located in the base of the Griffin to ensure maximum stability during use.

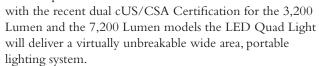
For more information, visit www.griffinfallprotection.com.

LED WIDE AREA PORTABLE LIGHTING SYSTEMS

KH Industries, U.S. manufacturer of industrial grade lighting and power products introduces its new 3,200 and 7,200 Lumen LED Quad Lights. These intensely bright lights feature a low amperage draw allowing up to 20 LED Quad Lights to be strung together for a continuous light source.

KH Industries, a long time manufacturing partner with The Boeing Company, designed the original fluorescent Quad Light based on specifications from a site visit to the 737 production line. At the time, the lead KH Industries engineer was Joseph Pinker, Jr., who today serves as president of KH Industries.

Today, the partnership has evolved as well as the Quad Light product line. The Quad Light is known for its durability and is the industry standard for rugged, wide area lighting that can withstand the rigors of the aerospace and MRO industries. Now



For more information, including available models and pricing, call (716) 312-0088 or email info@khindustries.com.



All Metal Maintenance Stands (All Metal MS) offers a Rolls-Royce 250 engine stand. The base of the unit includes "fork pockets" built in to make moving the unit around with a fork truck easier and safer. The engine mount adapters will accept the factory engine mounts



as well as accept various aftermarket "storage mounts." This particular model has been designed to fit the C20, C30, and C47 variations of the RR 250, although All Metal MS says that modifying its stand to fit other variants would not too difficult of a task. When mounted, the engine can be rotated and locked in four different positions, at 90° intervals. This latest revision also includes adjustable outrigger legs for stability and to make it easier to manipulate the engine into the different positions. In addition, the uprights of the unit can be unbolted and be laid down flat for storage.

For more information visit www.allmetalms.com.

TOOLS

INDUSTRIAL ELECTRONIC TORQUE WRENCH

Designed for repeated use, the ControlTech (CTECH) Aluminum Industrial Electronic Torque Wrench from Snap-on Industrial is the perfect lightweight, durable and reliable torque wrench for technicians. At just one pound, the weight is comparable to mechanical micrometer torque wrenches, yet the CTECH provides instant data on the exact torque actually applied – something mechanical wrenches can't do.

Key performance features of the ControlTech Aluminum Electronic Torque Wrench deliver significant benefits:

- Torque and angle combo modes provide the most accurate and fastest way to achieve torque, plus angle, in a single motion
- Built in calibration factor for different extensions and adapters
- Control torque accuracy to +/- 2% clockwise, +/- 3% counterclockwise



- Dual side LED indicator lights with configurable settings provide operational guidance
- Easy-to-read LCD screen, LED indicator lights; audible beep and handle vibration work together to signal when torque is within the targeted range
- Dual 80® technology provides precise yet strong ratchet function with minimal ratcheting arc and very little lost motion, allowing you to ratchet in tighter areas

For more information, call (877) 740-1900 or visit www.snapon.com/industrial

MAGNIFYING INSPECTION LIGHT



Kell-Strom offers a Magnifying Inspection Light (p/n KS5521). This light allows users to closely examine internal machined surfaces such as bores and threads for burrs, damage and surface finish.

Molded of chemical resistant high-impact plastic, this product includes an additional ground & polished glass lens which when inserted into the magnifying end gives the light a 10X magnifying capability.

The light is FM, CSA, CENELEC & AUS approved. This multi-use tool will be a welcome addition to any toolbox.

For more information call 860 529-6851 or email sales@kell-strom.com.

RIVET SQUEEZER KIT

The KTC152 deluxe rivet squeezer kit comes with: a hand squeezer in a reach of 1.5 or three inches, C yokes in 3/32-, 1/8-, 5/32- and 3/16-inch, AN470 cupped sets, assorted flush sets and dimple die sets in 3/32-, 1/8-, 5/32- and 3/16-inch sizes in a molded box.

For more information, visit www.klassictoolcrib.com or call (734)-947-8100.



HEAVY-DUTY SPARK PLUG GAPPER KIT

Aircraft Tool Supply offers the heavy-duty spark plug gapper kit (ATS420DX).



This complete spark plug gapping solution for field or bench use includes a heavyduty spark plug gapping tool (ATS420) to accurately set your spark plug gaps to within 0.001-inch.

You also get a set of wire feeler gauges (ATS450) to verify gap size. If you should

happen to accidentally over-gap the plug, then the included gap expansion tool (ATS483) will get you back on track. Aircraft Tool Supply has included an electrode erosion gauge (ATS482) to make sure that gapped plugs are still in serviceable condition.

The heavy-duty spark plug gapper kit is compatible with all Champion and AutoLite massive electrode spark plugs. For more information, visit www.aircraft-tool.com.

GULFSTREAM AXLE NUT SOCKET KIT

Alberth Aviation's new wheel socket kit is designed for quick, accurate one-person wheel changes. It fits the Gulfstream GIV, GV, G550, G650, and Bombardier Global Express models. Low-profile nose and main



wheel spanner sockets have perimeter "view" holes. Attach the provided custom LED flashlight for easy visual alignment of the axle nut lock bolts. Also included is a no-flex breaker bar head and custom molded storage case.

All of Alberth Aviation's specialty tooling is designed hands-on by mechanics for mechanics for improved safety, quality, and efficiency.

For more information on this kit and other Alberth Aviation products including Oxygen Fill Adapter, Falcon Spring Fairing Tool and Jack Adapter, visit www.AlberthAviation.com or call 1-800-821-9811.

TRAINING & EDUCATION



AZIMUTH AEROSPACE SOLUTIONS

Azimuth Aerospace Solutions' focus is on developing both classroom training and CBT for aviation companies. Current training course offerings include:

FOD Prevention – This NAS-412 compliant training course increases FOD awareness and presents numerous methods and practices for tool control, hardware accountability, housekeeping, and material handling. Using case studies relevant to aircraft maintenance, this training emphasizes the importance of preventing FOD and following established tool control and housekeeping guidelines. Azimuth Aerospace Solutions offers this FOD Prevention course online and onsite in an instructor-led setting.

Digital Databus Theory – The electronics systems of today's aircraft use advanced digital databuses for communication. Many technicians work around these databus wires every day but few understand how information is transmitted from one device to another. This course explains how these digital databuses work and how to troubleshoot problems when data is missing. This course focuses on the ARINC 429 databus, although the theory of RS-232, RS-422, and even MIL-STD-1553 databuses are also covered. After completing this course, technicians will be able to use a databus analyzer to look at and interpret the stream of data traveling along the databus.

For more information, visit www.azimuthaero.com.



SYSTEM SAFETY SERVICES

System Safety Services has the mission: "To assist our clients in developing the best possible Safety system to suit their needs."

It does this by delivering:

- Human Performance in Maintenance workshops
- Pilot & Crew Decision-Making workshops
- Safety Management System training for management & employees
- System Safety Services provides safety posters, videos and more to back up the above.

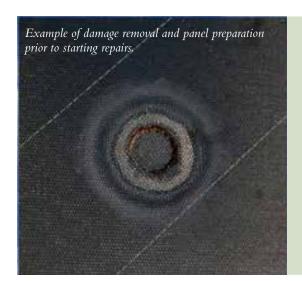
For more information, visit www.system-safety.com.



GREY OWL AVIATION CONSULTANTS INC

Grey Owl Aviation Consultants Inc. is celebrating 20 years of facilitating error prevention workshops to the aviation industry. Grey Owl leads the aviation community in changing the attitudes, behaviors and overall cultures of the individuals and organizations they service with a safety-first mindset. If you are not seeing return on investment on your human factors, SMS and FRM programs, it is time to tap into Grey Owl's training program success. Courses meet requirements of FAA, TC and EASA and are provided at the customer's location.

For more information, call (204) 848-7353 or visit www.greyowl.com.



ABARIS TRAINING RESOURCES, INC.

Abaris now offers updated engineering and repair courses covering the latest in advanced composite repair technologies. It provides a semester's worth of education in each five-day course. Look for its 1-2-3 discount deal to save money and gain the knowledge you need to accelerate your career!

With two facilities in the US, as well as locations In Brazil, the UK and Australia, it has you covered!

Abaris also offers onsite training, engineering, consultation, and R&D services.

For more information, visit www.abaris.com or call +1-(775) 827-6568.

TRAINING & EDUCATION



GLOBAL JET SERVICES

Global Jet Services is a leading on-location training provider of maintenance, operational leadership, resource management, and safety for the business aviation industry.

Using a practical, hands-on approach, Global Jet Services covers operations, servicing, inspection and troubleshooting of all major systems for business-class jet and turboprop aircraft.

The company's team is a highly-skilled and experienced group of individually talented and collectively resourceful aviation maintenance professionals – educating your staff to promote aviation personnel's success, positive perception and future enrichment.

Global Jet Services is actively involved in raising standards and respect toward all personnel in the aviation industry, while offering excellent value with a highly cost-effective, comprehensive training solution.

For more information, visit www.globaljetservices.com.



GLOBAL AVIONICS TRAINING SPECIALISTS, LLC

Global Avionics Training Specialists, LLC is a professional training company offering avionics courses on systems and products no longer offered by the OEMs. With more than 40 years of experience and expertise in the aviation industry, the compay serves its clients in the following markets:

- Business Jet Operators
- Regional Airlines
- OEMs

Global Avionics Training Specialists knows what you expect in the way of high caliber technical training and it is in a position to offer that level of training to you in a professional, convenient and cost-effective manner. All of its courses are also FAA accepted for IA training.

Training when you want it, where you want it.

For specific details on courses and other services, visit www.globalavionicsspecialists.com.



WORLDWIDE HELICOPTER SOLUTIONS

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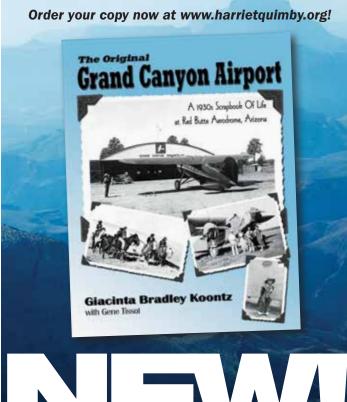
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Abaris	54
ACES Systems	
ACETECH Plastic	65
ADMA	35
Aerosafe Products	65
Alberth Aviation	65
All Metal MS	64
AMTA	57
ARSA	50
Avgroup	5
Aviall	11
AvFab	34
Baker Aviation	13, 31
Baker School of Aeronautics	65
B/E Aerospace	52
Becker 505	51
Bizjet	67
Brown Tool	
Concorde Battery	42
Consolidated Aircraft	
Continental Motors	
CribMaster	
Duncan Aviation	
Flight Display Systems	
FlightDocs	
FlightSafety International	
Global Parts	
Gradient Lens	
Hawker Beechcraft Services	
Helicopter Specialties	
Heritage Turbines	
ILS	
Laversab	
Machida	
Michelin	
Miraj	
Mototok	
NBAA	
Pentagon 2000	
Pratt & Whitney Customer Training	
Rapco	
Shure-Step	
SkyBOOKS	
Start Pac	
StarPort	
S.W.A.T	
Tdata	
Teledyne Battery (Gill)	38
Textron Aviaton Service Centers	
The Original Grand Canyon Airport	64
Tronair	43
West Star	14 68



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CUSTOMER SERVICE – BE THE CUSTOMER!

his summer, I had the opportunity to once again hang out for a few days at the annual EAA AirVenture Oshkosh. As I arrived at the entrance to the event, I felt a strong sense of Déjà vu. I tried to think how long I had been coming to the event. After doing a bit of calculating in my head I realized that it was my 25th year in a row! No wonder I had the sense of Déjà vu!

EAA has always done an impressive job of managing the more than 500,000 people that attend. The task is enormous and includes everything from managing parking, food, housing, restrooms, ticket sales and more.

So it's quite understandable that there's going to be a small glitch once in a while, and someone isn't going to be happy. Although it wasn't a huge deal – I found myself as one of those "unhappy" individuals for a moment this year.

AirVenture uses food vendors/catering companies for its event. The central food area this year was a long tent where the concessions were undercover. A long counter space was divided into a dozen or so "ethnic restaurants" where different types of food were served. So the idea was if you wanted Asian food, for example, you would stand in the Asian food line. If you wanted French food, you would stand in the French food line. Having said this, the food prep and serving area was really one large area that wasn't separated in any way. If the cashier in the Asian food area wanted to reach over and grab some French food, they could easily do so. Acutally, the cashier had a few "runners" that would grab the orders and bring them to the register to be rung up.

In the past, I would pick one line, knowing that I could ask for several items that were served by the same vendor. This year, I had a couple of people with me and they all wanted something different. So after standing in a line in the hot sun for a while, I proceeded to order some different items that were served in various "ethnic restaurants."

I was immediately told that if I wanted to order other types of food, I would need to stand in each of the other food lines. My total wait to get our food was well over a ½-hour in the hot sun.

A short while later I decided contact the food vendor. I was surprised that someone returned my call within an hour. Unfortunately, their response is a "don't do this" lesson in customer service. They proceeded to explain to me all the reasons that this works for them as a business. How it keeps things simple for the cashiers, and how it streamlines their workflow. They offered to have me go back for a FREE meal!

Yes, I was invited to go back and stand in several lines again for the good portion of an hour – and THAT was supposed to make me feel better! Really?

This business was so ultra-focused on its needs and desires that it totally refused to look at its customers' needs and desires. In fact, it was SO focused on its business, it even invited me to come back and experience the same bad customer experience all over again – at its expense!

As someone that is managing your aircraft maintenance operation – a large part of your job is customer service. Every so often, you need to step back and envision yourself as the customer. You need to experience what your customer experiences. You need to do whatever it takes to understand their point of view.

Talk with your customers. Ask them questions about their experiences and how you can do it better. You can also send them a survey after the event. Some may not be comfortable telling you about negative experiences face to face, so give them the opportunity in writing. Ask your staff — question everyone from the receptionist to mechanics on the floor if they have any thoughts on the service you provide. And at the very least, close your eyes and imagine yourself as a customer for a few minutes a day. Be the Customer!

My experience, although not life-changing, means that I will likely seek a different location to eat at next year's event. I'm sure it won't have a huge impact on EAA's bottom line. However, if I am inclined to avoid the food concessions next year, I have to wonder how many others will as well?





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